

# CR

CHICAGO  
REALTOR®  
Magazine

Volume 22 | Spring 2013



# 2012 SALES AWARDS

*Recognition Issue*



PRRST STD  
U.S. Postage  
PAID  
Permit No. 1352  
Carol Stream, IL

The Official Publication of the Chicago Association of REALTORS®

# Chicago REALTORS® Define Inspiration

A Special **THANK YOU** to the  
**SALES AWARDS  
ADVISORY GROUP**



CHAIR  
**JAMES M. KINNEY**  
Baird & Warner



VICE CHAIR  
**KARLA MINA**  
Coldwell Banker Residential

**SONIA ANAYA**  
America Real Estate

**MILLIE R. ROSENBLUM**  
Baird & Warner

**JEFF W. SCHOLLY**  
Bank of America – South Barrington

**AMIR SYED**  
Perl Mortgage

**DAN WAGNER**  
Inland Real Estate Group

## The 2012 Sales Awards



Whether through offering the ultimate in client service, neighborhood knowledge or market insight, Chicago REALTORS® define success in so many ways. The C.A.R. Sales Awards honors the dedicated effort of all C.A.R. members.

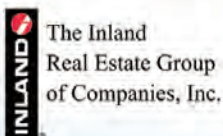
Sales Awards winners demonstrate many of the best practices Chicago REALTORS® aim to achieve in residential and commercial real estate transactions – including professional cooperation, high ethical standards and a commitment to client service excellence and closing deals.

We wish you success in 2013 and professional inspiration, always.



# THANK YOU TO OUR SPONSORS!

## WINTRUST MORTGAGE



# 2012 Platinum Level Achiever

Residential Sales Exceeding 165 Units



**AYOUB RABAH**  
Great Street  
Properties, Inc.



**ARTHUR CIRIGNANI**  
Chicago Realty  
Partners, Ltd



**ROSARIO TERRACCIANO**  
Resurrecting  
Real Estate  
Corp.



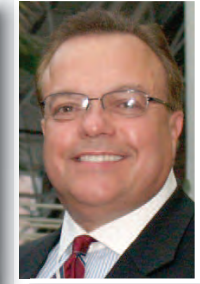
**GARY WEGLARZ**  
Applebrook  
Realty, Inc.



**JASON SHAPIRO**  
Rising  
Realty, LLC



**LINDA O'DONNELL**  
RE/MAX  
Signature



**FRANK MONTRO**  
Oak Realty of  
Chicago, Inc.



**BARBARA THOUVENELL**  
P.R.S.  
Associates, Inc.



**ROBERT PADRON**  
RE/MAX  
Cityview



**ANDRE BENNETT**  
Royal Crest  
Realty, Inc.



**GASPAR FLORES**  
Su Familia  
Real Estate



**WILLIAM KNAPP**  
Lake Shore  
Drive Realty, Inc.

# 2012 Platinum Level - Teams

Residential Sales Exceeding 165 Units



**THE MARIO GRECO GROUP**  
*Mario Greco*  
Prudential Rubloff



**THE LOWE GROUP**  
*Jeffrey Lowe*  
Prudential Rubloff

# 2012 Platinum Level Achiever

Residential Sales Volume Exceeding \$40 Million



**EMILY SACHS WONG**  
Koenig & Strey  
Real Living



**CHEZI RAFAELI**  
Coldwell Banker  
Residential



**AYOUB RABAH**  
Great Street  
Properties, Inc.



**TIMOTHY SALM**  
Jameson  
Sotheby's Inter-  
national Realty



**ROSARIO TERRACCIANO**  
Resurrecting  
Real Estate  
Corp.



**MILLIE ROSENBLOOM**  
Baird & Warner



**JOANNE NEMEROVSKI**  
Prudential  
Rubloff



**LEILA ZAMMATTA**  
Magellan  
Realty LLC

# 2012 Platinum Level - Teams

Residential Sales Volume Exceeding \$40 Million



**THE LOWE GROUP**  
*Jeffrey Lowe*  
Prudential  
Rubloff



**JENNIFER AMES CHICAGO, INC.**  
*Jennifer Ames*  
Coldwell  
Banker  
Residential



**THE MARIO GRECO GROUP**  
*Mario Greco*  
Prudential  
Rubloff



**MY KINDA TOWN REALTY**  
*Joe Zimmerman*  
@properties



**THE BIAZAR GROUP**  
*Karen Biazar*  
North  
Clybourn  
Group, Inc.



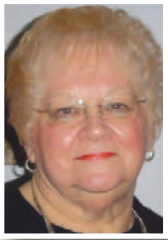
**O'CONNOR/HEBSON GROUP**  
*Colin Hebson*  
Dream Town  
Realty



**NASSER & NEWBERGER**  
*Carol Ann Edwards-Nasser*  
Prudential  
Rubloff

# 2012 Gold Level Achiever

Residential Sales between 164 – 115 Units



**SALLY CRACHY**  
Applebrook Realty, Inc.



**JOHN FEDERICI**  
Krain



**MICHAEL BERG**  
BERG PROPERTIES



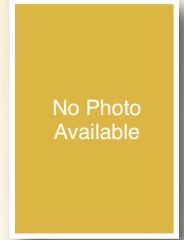
**GEORGE VLASIS**  
George Vlasis Realty



**ANGEL AGUILAR**  
RE/MAX Fidelity



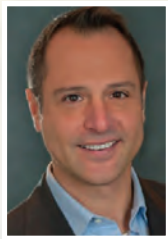
**MAURICIO GONZALEZ**  
Citywide Realty LLC



**RICHARD THOMAS**  
Realty Plus Chicago Inc.



**ADAM WAVRUNEK**  
Domain Realty



**ROBERT PICCIARIELLO**  
Prelo Realty, Inc.



**GERARD LEWIS**  
Better Homes For America, LLC



**IRA MIZELL**  
Goldtree Realty



**STEPHANY OLIVEROS**  
CHI Properties Inc.



**RONALD BRANCH**  
RLB Realty Group, Inc.

# 2012 Gold Level Achiever - Team

Residential Sales between 164 – 115 Units



**PEARSON REALTY GROUP**  
REO TEAM  
**Kirby Pearson**  
Pearson Realty Group



**THE BIAZAR GROUP**  
**Karen Biazar**  
North Clybourn Group, Inc.



**MY KIND OF TOWN REALTY**  
**Joe Zimmerman**  
@properties



**O'CONNOR/HEBSON GROUP**  
**Colin Hebson**  
Dream Town Realty



**JENNIFER AMES CHICAGO, INC.**  
**Jennifer Ames**  
Coldwell Banker Residential

# 2012 Gold Level Achiever

Residential Sales Volume between \$40 – \$30 Million



**ROBERT PICCIARIELLO**  
Prelo Realty, Inc.



**KATHERINE MALKIN**  
Baird & Warner



**MICHAEL BERG**  
Berg Properties



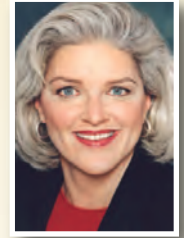
**ARTHUR CIRIGNANI**  
Chicago Realty Partners, Ltd



**ROBERT JOHN ANDERSON**  
Baird & Warner



**JULIE MUNGOVAN**  
Equity Marketing Services, Inc.



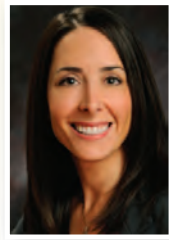
**KEVIN WOOD**  
@properties



**JASON SHAPIRO**  
Rising Realty, LLC



**FRANK MONTRO**  
Oak Realty of Chicago, Inc.



**NANCY TASSONE**  
Jameson Sotheby's International Realty



**ROBERT KOHLER**  
Coldwell Banker Residential



**TIMOTHY SHEAHAN**  
Conlon: A Real Estate Company



**NAOMI WILKINSON**  
Magellan Realty LLC

# 2012 Gold Level Achiever - Team

Residential Sales Volume between \$40 – \$30 Million



**HOME DISCOVERY TEAM**  
*Jennifer Mills*  
Koenig & Strey Real Living



**KLOPAS STRATTON**  
*Sophia Klopas*  
Koenig & Strey Real Living



**THE BALLIS GROUP**  
*Elizabeth Ballis*  
Coldwell Banker Residential



**THE MARCUS REALTY TEAM**  
*Leigh Marcus*  
@properties

# 2012 Silver Level Achiever

## Residential Sales between 114 – 70 Units



**MICHAEL SCOLA**  
RE/MAX Partners



**ARCENIO SALINAS**  
Crosstown Realty



**PETER BRETTLANDER**  
Krain



**STRATOS ROUNIS**  
SR Realty Group Inc.



**NICHOLAS HANSEN**  
REO Plus LLC



**MICHAEL FIELDS**  
Jax REALTORS®



**EMILY SACHS WONG**  
Koenig & Strey Real Living



**JUAN DEL REAL**  
Solutions Realty, Inc.



**RUSEN RUSEV**  
Runway Realty, Inc.



**JULIAN TAYLOR**  
Goldtree Realty



**TIMOTHY GRAY**  
The Chicagoland RE Auction Co.



**JASON REINER**  
Solid Source Realty



**ALLEN SNYDER**  
RE/MAX Partners



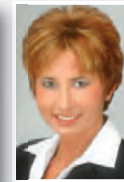
**ALBERTO DIAZ**  
Nu Vision Real Estate



**CHARLES NICHOLSON**  
Nicholson Real Estate Services



**JASON O'BEIRNE**  
Jameson Sotheby's Intl Realty



**GRAZYNA PRZYBYSZ**  
Chicago Area Realty, Inc.



**LASHANDRIA SANDERSON**  
Chicago Realty & Asset Management



**BENJAMIN BEATY**  
Jameson Sotheby's Intl Realty



**MARIA CASTILLO**  
ERA Mi Casa Real Estate



**MATT LARICY**  
Americorp, Ltd



**HASANI STEELE**  
RE/MAX Premier Properties



**TIMOTHY BLOMQUIST**  
Key Realty, Inc.



**ROBERT KOHLER**  
Coldwell Banker Residential



**FRANKIE SCIBIOR**  
Illinois Real Estate Partners



**NATHAN AMIDON**  
New Home Star LLC



**SHARON KAY RIZZO**  
Dream Town Realty



**JOHN STAIB**  
@properties

# 2012 Silver Level Achiever - Teams

## Residential Sales between 114 – 70 Units



**NEWMAN-MITRICK REAL ESTATE GROUP**  
Scott Newman Newman Realty



**HOME DISCOVERY TEAM**  
Jennifer Mills Koenig & Strey Real Living



**GOODCHILD HOMES**  
Elizabeth Goodchild Weichert REALTORS® Goodchild Homes



**THE RSC TEAM**  
Pamela Martin Realty Services Consortium



**THE MARCUS REALTY TEAM**  
Leigh Marcus @properties



**SURE BUYER TEAM**  
Noel Christopher Century 21 Affiliated



**KLOPAS STRATTON**  
Sophia Klopas Koenig & Strey Real Living

# 2012 Silver Level Achiever

Residential Sales Volume between \$30 – \$20 Million



**JANET OWEN**  
Prudential  
Rubloff



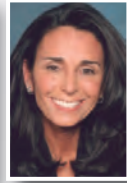
**PHILIP SKOWRON**  
@properties



**KRISTI GUNTHER**  
RE/MAX  
Exclusive  
Properties



**KATHLEEN MALONE**  
@properties



**EUDICE FOGEL**  
Prudential  
Rubloff



**SUSAN MINER**  
Premier  
Relocation,  
Inc.



**CARRIE GEORGITSIS**  
Redfin  
Corporation



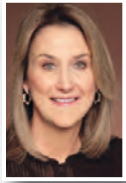
**NICHOLAS COLAGIOVANNI**  
Baird &  
Warner



**KIMBERLY JONES**  
Baird &  
Warner



**CHAZ WALTERS**  
Coldwell  
Banker  
Residential



**SUZANNE GIGNILLIAT**  
Coldwell  
Banker  
Residential



**LISA MADONIA**  
@properties



**MICHAEL SHENFELD**  
Koenig  
& Strey  
Real Living



**JENA RADNAY**  
@properties



**ROBIN MINER**  
@properties



**EDWARD JELINEK**  
Coldwell  
Banker  
Residential



**MONIQUE PIERON**  
Prudential  
Rubloff



**LINDA O'DONNELL**  
RE/MAX  
Signature



**JAMES KRAMER**  
Koenig  
& Strey  
Real Living



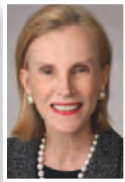
**IVONA KUTERMANKIEWICZ**  
Koenig  
& Strey  
Real Living



**MARLENE GRANACKI**  
RE/MAX  
Exclusive  
Properties



**ROBERT PADRON**  
RE/MAX  
Cityview



**MARIE CAMPBELL**  
Koenig  
& Strey  
Real Living



**NADINE FERRATA**  
Coldwell  
Banker  
Residential



**GARY WEGLARZ**  
Applebrook  
Realty, Inc.



**MELANIE GIGLIO**  
Sergio &  
Banks  
Real Estate



**PATRICK RYAN**  
@properties



**JOHN FEDERICI**  
Krain

# 2012 Silver Level Achiever - Teams

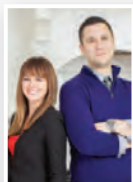
Residential Sales Volume between \$30 – \$20 Million



**BRAD LIPPITZ GROUP**  
*Brad Lippitz*  
Prudential  
Rubloff



**THE IAN SCHWARTZ GROUP**  
*Ian Schwartz*  
Coldwell  
Banker  
Residential



**NEWMAN-MITRICK REAL ESTATE GROUP**  
*Scott Newman*  
Newman  
Realty



**PEARSON REALTY GROUP REO TEAM**  
*Kirby Pearson*  
Pearson Realty  
Group



**McEWEN MARKETING CHICAGO**  
*Steve McEwen*  
@properties

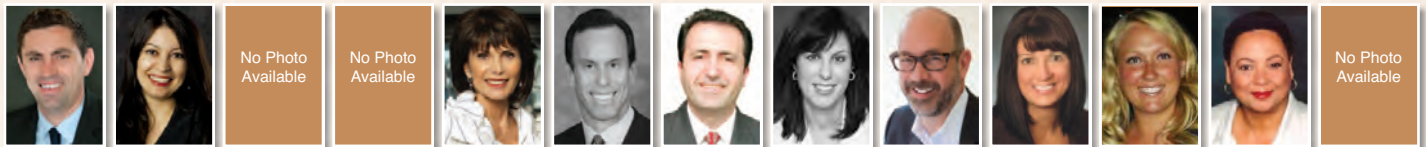


# 2012 Bronze Level Achiever

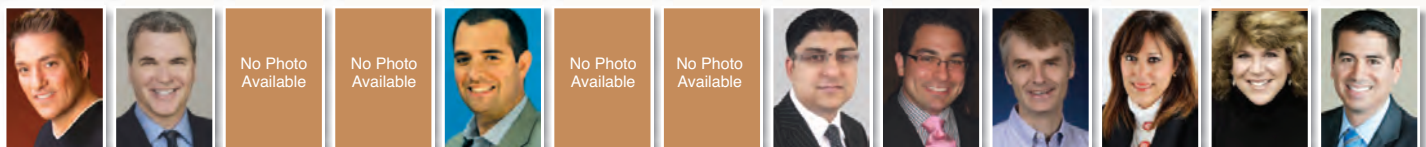
Residential Sales between 69 – 50 Units



<b>MARTIN BARBOZA</b> Chicago Realty Partners, Ltd	<b>EDWARD FLYNN</b> Kensington Properties RE, LLC	<b>TIMOTHY SHEAHAN</b> Conlon: A Real Estate Company	No Photo Available	<b>CARRIE GEORGITIS</b> Redfin Corporation	<b>JAMES KRAMER</b> Koenig & Strey Real Living	<b>EMELIN BROWN</b> Roman Realty Group	<b>KATHARINE DOLAN</b> Exit Strategy Realty	<b>VICTORIA SILVANO</b> Century 21 S.G.R., Inc.	<b>MICHAEL SHENFELD</b> Koenig & Strey Real Living	No Photo Available	No Photo Available	No Photo Available
---	--	---	--------------------	---	---	---	--	--	---	--------------------	--------------------	--------------------



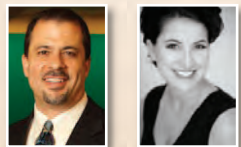
<b>SILVIU MOLDOVAN</b> Domain Realty	<b>LUMINITA ISPAS</b> Century 21 S.G.R., Inc.	No Photo Available	No Photo Available	<b>MILLIE ROSENBLUM</b> Baird & Warner	<b>BRENT ROSENBERG</b> Prudential Rubloff	<b>MARK AHMAD</b> Century 21 Affiliated	<b>ROBIN MINER</b> @properties	<b>ROBERT JOHN ANDERSON</b> Baird & Warner	<b>LEILA ZAMMATTÀ</b> Magellan Realty LLC	<b>HEATHER KELLER</b> M.A.G. Realty Inc.	<b>ALICE JENNETT</b> Prudential Rubloff	No Photo Available
---	--	--------------------	--------------------	---	--	--	-----------------------------------	---	--	---	--	--------------------



<b>CHAZ WALTERS</b> Coldwell Banker Residential	<b>DAVID PICHÉ</b> RE/MAX Signature	No Photo Available	No Photo Available	<b>ANTHONY DISANO</b> Parkvue Realty Corporation	<b>HARRIS ALI</b> Sky High Real Estate Inc.	No Photo Available	No Photo Available	<b>ANJUM CHOCHAN</b> Mutual Realty LLC	<b>NICHOLAS COLAGIOVANNI</b> Baird & Warner	<b>SCOTT BERG</b> Berg Properties	<b>RITA NERI</b> RE/MAX Vision 212	<b>CONNIE ABELS</b> RE/MAX Edge	<b>JOE CASTILLO</b> ERA Mi Casa Real Estate
--	--	--------------------	--------------------	---	--	--------------------	--------------------	---	--	--------------------------------------	---------------------------------------	------------------------------------	--

# 2012 Bronze Level Achiever - Teams

Residential Sales between 69 – 50 Units



**ITRG SIGNATURE SALES TEAM**  
Philip Mistrata  
In Town Realty Group Inc.

**THE JEANINE WHEELER GROUP**  
Jeanine Wheeler  
@properties

# 2012 Bronze Level Achiever

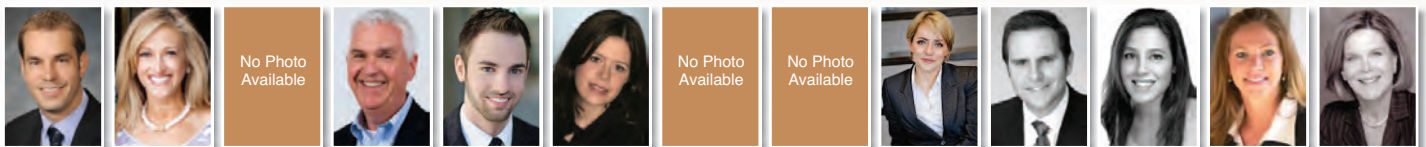
Residential Sales Volume between \$20 – \$15 Million



**BARBARA THOUVENELL** P.R.S. Associates, Inc.  
**PATRICK DEVEREUX** Coldwell Banker Residential  
**AMANDA McMILLAN** @properties  
**MICHAEL ROSENBLUM** Koenig & Strey Real Living  
**LINDA LEVIN** Jameson Sotheby's Intl. Realty  
**TERRI McAULEY** Koenig & Strey Real Living  
**JEFFREY PROCTOR** @properties  
**STEPHEN HNATOW** @properties  
**NATASHA MOTEV** Koenig & Strey Real Living  
**SAM SHAFFER** Chicago Properties, Inc.  
**DAVID YOCUM** Redfin Corporation  
**VICKY KEENE** @properties  
**GREG WHELAN** Redfin Corporation



**DOUGLAS SMITH** Prudential Rubloff  
**RICHARD KASPER** Conlon: A Real Estate Company  
**GREG ALLEN ELDRIDGE** @properties  
**JASON OBEIRNE** Jameson Sotheby's Intl. Realty  
**PATRICK SANTRY** Coldwell Banker Residential  
**TERE PROCTOR** ARC Residential  
**SHARON KAY RIZZO** Dream Town Realty  
**KATHLEEN MENIGHAN** Prudential Rubloff  
**MATT LARICY** Americorp. Ltd.  
**JANELLE DENNIS** @properties  
**MARK AHMAD** Century 21 Affiliated  
**SCOTT BERG** Berg Properties  
**GENNA HILL** @properties



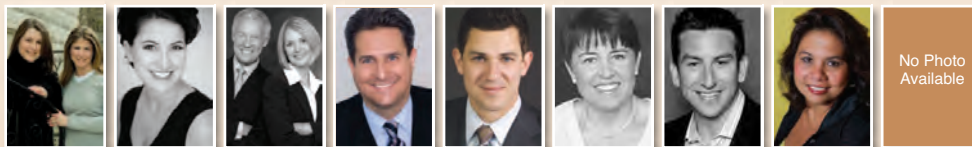
**NATHAN AMIDON** New Home Star LLC  
**JANELLE EMALFARB-GORDON** Koenig & Strey Real Living  
**GARRISON BENSON** Garrison Partners  
**ROBERT SULLIVAN** Urban Search Corp. of Chicago  
**KYLE JAMICICH** Coldwell Banker Residential  
**JENNA SMITH** Redfin Corporation  
**ELIZABETH BROOKS** Belgravia Realty Group, LLC  
**KEN SNEDEGAR** Redfin Corporation  
**IZABELA SLOMA** Sergio & Banks Real Estate  
**MARK BAETZEL** @properties  
**MARGARET BACZKOWSKI** @properties  
**JILL HARE** Jameson Sotheby's Intl. Realty  
**MEREDITH MANNI** Koenig & Strey Real Living



**CAROLINE DRUKER** Baird & Warner  
**MELISSA GOVEDARICA** Sergio & Banks Real Estate  
**WILLIAM KNAPP** Lake Shore Drive Realty, Inc.  
**PAMELA RUEVE** Coldwell Banker Residential  
**PAUL GORNEY** Prudential Rubloff  
**KAREN ARENSON** Coldwell Banker Residential  
**COLETTE CONNELLY** Prudential Rubloff  
**CHRISTOPHER CHESNE** Redfin Corporation  
**LAURA TOPP** Koenig & Strey Real Living  
**JAMES CAROLLO** Redfin Corporation  
**DANIEL GLICK** @properties

# 2012 Bronze Level Achiever - Teams

Residential Sales Volume between \$20 – \$15 Million



**THE WEXLER/GAULT TEAM** Beth Wexler @properties  
**THE JEANINE WHEELER GROUP** Jeanine Wheeler @properties  
**TEAM IWERSEN** Tony Iwersen Prudential Rubloff  
**TARARA/TORTORELLO** Sam Tarara Koenig & Strey Real Living  
**DAVID WOLF RESIDENTIAL** David Wolf Related Realty  
**THE DORGER MCCARTHY GROUP** Julie Dorgier Coldwell Banker Residential  
**THE MIKE VESOLE GROUP** Michael Vesole @properties  
**GOODCHILD HOMES** Elizabeth Goodchild Weichert REALTORS® Goodchild Homes  
**CROWN TEAM** Andrew Glatz Crown Heights Realty

# Platinum Commercial Achievers



Office Sales  
Volume  
**JAMES  
HODUR**  
Coldwell Banker  
Commercial



Office Sales  
Units  
**DANIEL  
HYMAN**  
Millennium  
Properties



Industrial Sales  
Volume  
**RICK  
LEVIN**  
Rick Levin  
& Associates



Industrial  
Sales Units  
**RICK  
LEVIN**  
Rick Levin  
& Associates



Retail Sales  
Volume  
**PAUL  
TSAKIRIS**  
First Western  
Properties



Retail Sales  
Units  
**BRAD  
THOMPSON**  
Millennium  
Properties



Retail Rental  
Units  
**LEO  
SOLARTE**  
First Western  
Properties



Office Rental  
Units  
**NIKKI  
DUMAS-  
ACERRA**  
Dumas &  
Associates, Inc.



Industrial  
Rental Units  
**CATHERINE  
CARAVETTE**  
Catherine  
Caravette &  
Associates, Inc.



Industrial  
Rental Units  
**DALE  
STRAUSS**  
Strauss  
Realty Ltd.



Retail Leasing  
Gross Square  
Footage  
**LEO  
SOLARTE**  
First Western  
Properties.



Multi-Family  
5+ Sales Volume  
**MATT  
KATSAROS**  
Pangaea



Multi-Family  
5+ Units  
**TIMOTHY  
KEENAN**  
Chicago  
Real Estate  
Resources

# Silver Commercial Achievers



Office Sales  
Volume  
**VINCENT  
SCOTT**  
Prudential  
Rubloff



Office Sales  
Units  
**STEPHEN  
CHRASTKA**  
JCF  
Real Estate



Industrial  
Sales Volumes  
**RAY  
FAKHOURI**  
@ Properties



Retail Sales  
Volume  
**NATHAN  
GAUTSCHE**  
Chicago  
Real Estate  
Resources



Retail Rental  
Units  
**GREGORY  
LIS**  
Americorp,  
Ltd.



Office Rental  
Units  
**CHRISTOPHER  
ZAJKO**  
NBC  
Realty, Inc.



Retail Leasing  
Gross Square  
Footage  
**PAUL  
TSAKIRIS**  
First Western  
Properties



Multi-Family  
5+ Sales  
Volume  
**JURGEN  
FRANK**  
Hunter  
Properties, Inc.



Multi-Family  
5+ Units  
**BRAD  
THOMPSON**  
Millennium  
Properties



Multi-Family  
5+ Units  
**SCOTT  
SIEGEL**  
Siegel Realty  
Finance  
Group

# Gold Commercial Achievers



Office Sales Volume  
**DANIEL HYMAN**  
Millennium Properties



Office Sales Units  
**JAMES HODUR**  
Coldwell Banker Commercial



Industrial Sales Volume  
**PATRICIA MCGUIRE**  
@ Properties Commercial



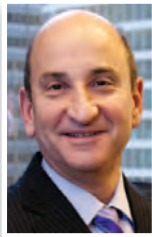
Industrial Sales Units  
**CHARLES CHIPONIS**  
Garrett Realty & Development



Industrial Sales Units  
**STEPHEN CHRASTKA**  
JCF Real Estate



Retail Sales Volume  
**LEO SOLARTE**  
First Western Properties



Retail Sales Units  
**DANIEL HYMAN**  
Millennium Properties



Retail Sales Units  
**JOSE COLON**  
Jameson Commercial



Retail Rental Units  
**CHRIS IRWIN**  
Jameson Commercial



Office Rental Units  
**SCOTT BROENE**  
Property Consultants Realty



Industrial Rental Units  
**HEATHER DEVERMANN**  
Inland Real Estate Brokerage & Auction



Leasing Gross Square Footage  
**ALLISON RUCHNY**  
Inland Commercial Property Management



Multi-Family 5+ Sales Volume  
**DAN CVEJIC**  
Chicago Realty Professionals



Multi-Family 5+ Units  
**MICHAEL CICCHINELLI**  
Kinzie Real Estate Group LLC



## ASPIRE FOR SOMETHING MORE

Aspire Ventures provides general contracting services to brokers, investors, financial institutions, and homeowners. We specialize in REO properties, FHA 203k funded projects, mold testing and remediation, and insurance restoration services.

- Fannie Mae Prime Contractor
- Certified FHA 203k Contractor
- Certified with All Major 203k Financial Institutions
- Licensed in Mold and Remediation Testing
- EPA Certified in Lead-Based Paint Remediation
- Professional, Experienced, & Trustworthy
- Fast Turn-Around & Seamless Communication
- Insured, Licensed, and Bonded
- Veteran-Owned Business
- Accredited with the Better Business Bureau

[info@aspven.com](mailto:info@aspven.com) | [aspven.com](http://aspven.com) | 630.839.9429

## WE HAVE MONEY TO BUY AND REHAB APARTMENTS

### CIC FINANCES MULTIFAMILY (5+ UNITS) BUILDINGS

- Rental property in the 6-county Chicagoland area
- Average savings 30% with ENERGY SAVERS program
- No prepayment penalty
- Over \$1 Billion in loans since 1984
- Limited number of buildings available for sale.



**cic**

**Community Investment Corporation**

Chicagoland's Leading Multifamily Rehab Lender

RECIPIENT, 2012 MACARTHUR AWARD FOR CREATIVE & EFFECTIVE INSTITUTIONS

[www.cicchicago.com](http://www.cicchicago.com) (312) 258-0070

# Congratulations 2012 Top Rental Agents



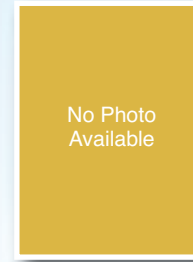
**JEFFREY STEINBERG**  
Beaulieu Real Estate  
**Platinum Rental Agent**  
150+ Units



**CHRIS BARRY**  
Chicago Apartment Finders  
**Gold Rental Agent**  
125+ Units



**AARON GALVIN**  
Luxury Living Chicago Realty  
**Gold Rental Agent**  
125+ Units



**THOMAS RUBIN**  
Fulton Grace Realty  
**Gold Rental Agent**  
125+ Units

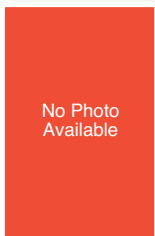
## Rental Agents 124 - 50 Units

- |  |  |  |   |   |
|--|--|--|---|---|
| Sara Superfine<br>Prudential Rubloff           | Andrew Glatz<br>Crown Heights Realty                 | Carrie McCormick<br>@properties                | Andrew Starck<br>Chicagoland Leasing & Management | Jeffrey Ickow<br>Kale Realty                    |
| Mario Greco<br>Prudential Rubloff              | Michael Gentile<br>RpV Realty                        | Kyle Geistwhite<br>Chicago Residential Experts | Gail Spreen<br>Streeterville Properties           | John McGeown<br>Jameson Sotheby's Intl Realty   |
| John Grafft<br>Prudential Rubloff              | Mark Urkovich<br>TriVew Property & Investments       | Carolyn Anavi<br>Ridge & Holly                 | Bret Derrickson<br>Urban Aire LLC                 | Daniel Close<br>Dwell Chicago, Inc.             |
| Donna Anello-Surma<br>New West Realty, Inc.    | Mike Kravitz<br>RE/MAX Premier Properties            | Haroon Khan<br>Streeterville Realty, LLC       | Joseph Rose<br>Owl Management, LLC                | Renato Casali<br>Century 21 Affiliated          |
| Frank Herrera<br>In Business Real Estate       | Jennifer Witt<br>Coldwell Banker Residential         | Nicholas Colagiovanni<br>Baird & Warner        | Tia Dudley<br>CIT Property Group, Inc.            | Bradley Jaffe<br>HomeScout Realty               |
| Gary Wydra<br>Lasalle Assoc. REALTORS® Inc.    | Irena Cepulyte<br>Cedar Realty                       | Noam Osher<br>Osher Management Services Inc.   | Jason Raider<br>Raider Realty LLC.                | Gabriela Rusu<br>Rusu's Realty Group Inc.       |
| Jennifer Mills<br>Koenig & Strey Real Living   | Sohail Salahuddin<br>Jameson Sotheby's Intl Realty   | Harry Perl<br>Goldberg & Perl, Inc.            | Courtland Townsley<br>Touchstone Group LLC        | Neal Gallagher<br>Fulton Grace Realty           |
| David Kelley<br>Apartment Guys LLC             | Mark Kettenhofen<br>Chicagoland Leasing & Management | Jonathon Shaw<br>Chicago Apartment Finders     | Robert Beaulieu<br>Beaulieu Real Estate           | Melina Michelin<br>Prudential Rubloff           |
| Mohammed Khan<br>TriVew Property & Investments | John Letts<br>Letts Investment Realty Inc.           | Nick Patterson<br>Kale Realty                  | Michael Pal<br>Coldwell Banker Residential        | Phyllis Bisceglie<br>Sergio & Banks Real Estate |

## 2012 Rookies of the Year



**FRAN LOUMBARDIAS**  
All Realty Group, Inc.  
**CENTRAL UNITS**



**JEFFREY MALACH**  
Syndicated Equities Corp.  
**CENTRAL VOLUME**



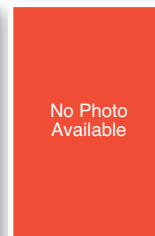
**REBECCA ARCE**  
America Real Estate  
**SOUTH UNITS**



**CHAD DOWNIE**  
@properties  
**SOUTH VOLUME**



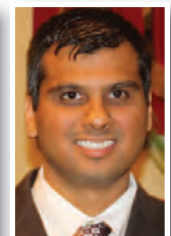
**RACHEL LAVIN**  
Integrus Realty Group LLC  
**NORTH UNITS**



**STEFANOS KARAVOLOS**  
Kopley Partners, LLC  
**NORTH VOLUME**



**FARAZ MOTA**  
Prospect Equities-First Class  
**SUBURBAN UNITS**



**FARAZ MOTA**  
Prospect Equities-First Class  
**SUBURBAN VOLUME**

WINTRUST  
MORTGAGE

CONGRATULATIONS!

*to all of the  
Chicago Association of Realtors®  
Sales Award Winners!*

Wintrust Mortgage is a proud sponsor of  
the 2012 Chicago Association of Realtors Sales Awards!

**Contact us today** to learn about mortgage financing  
options and programs with Wintrust Mortgage that can  
add value to your services.

847.939.5000

[www.WintrustMortgage.com](http://www.WintrustMortgage.com)



9700 W. Higgins Rd., Ste. 300, Rosemont, IL 60018

Wintrust Mortgage is a division of Barrington Bank & Trust Company, N.A., a Wintrust Community Bank. Wintrust NML5# 449042 © 2013 Wintrust Mortgage 130200715



# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

### Residential Sales 49 - 40 Units INDIVIDUALS

Donna Adkins  
Chicago Realty &  
Asset Management

Sonia Anaya  
America Real Estate

Jon Millikin  
Jameson Sotheby's  
International Realty

Amanda McMillan  
@properties

Edgardo Diaz  
Nu Vision Real Estate

Jesus Gamboa  
First Rate Properties

Luis Campoverde  
RE/MAX Signature

Leo Lopez  
State Banc Real Estate  
Brokerage

Edward Jelinek  
Coldwell Banker Residential

Tiffany Webb  
Koenig & Strey Real Living

Ivelina Stoyanova  
Redline Realty, LLC

Francisco Quintero Jr.  
Golden Homes Real Estate Inc.

Ivan Mariduena  
Jennings Realty, Inc.

Jim Murrin  
Jameson Sotheby's  
International Realty

Timothy Salm  
Jameson Sotheby's  
International Realty

Ubaldo Garcia  
ERA Mi Casa Real Estate

Janelle Dennis  
@properties

Ashley Lebovic  
All Realty Group, Inc.

Lisa Sanders  
Baird & Warner

Michael Zapart  
RE/MAX AllStars

Marti Corcoran  
Century 21 McMullen

Scott Hoskins  
CMK Realty

Norbert Mika  
ERA Realife Realty

Alana Golubic  
Coldwell Banker Residential

Melanie Giglio  
Sergio & Banks Real Estate

Alice Tse  
Landmark & Property  
Group, Inc.

Jeffrey Steinberg  
Beaulieu Real Estate

Gloria Zrnich  
Century 21 McMullen

Regina Zak Tomas  
RE/MAX City

Sam Shaffer  
Chicago Properties, Inc.

Mera Kordic  
RE/MAX Signature

Damian Ciszek  
Home Sales Realty, Inc.

Sandra Amani  
The Sokol Group

Marek Prus  
RE/MAX City

Bill Erdman  
Century 21 Affiliated Kmieciek

Tiffany Toy  
Lucky Land Realty, Inc.

Sonia Habibovic  
Koral Realty

Jack Stempien  
RE/MAX AllStars

Katarina Ciric  
Redline Realty, LLC

Christopher Norton  
Domain Realty

Kristi Gunther  
RE/MAX Exclusive Properties

Deborah Hess  
Conlon: A Real Estate Company

Ivona Kutermarkiewicz  
Koenig & Strey Real Living

Stephanie Cutter  
Coldwell Banker Residential

Chuck Ginsberg  
Rising Realty, LLC

Benjamin Tregoning  
Organic Realty

Jill Hare  
Jameson Sotheby's  
International Realty

Elizabeth Amidon  
Dream Town Realty

Stephen Hnatow  
@properties

### Residential Sales 49 - 40 Units TEAMS

Brad Lippitz Group  
Brad Lippitz  
Prudential Rubloff

The Mike Vesole Group  
Michael Vesole  
@properties

Straub Milito Group  
Akos Straub  
Coldwell Banker Residential

The Crown Team  
Andrew Glatz  
Crown Heights Realty

The Ian Schwartz Group  
Ian Schwartz  
Coldwell Banker Residential

The Ballis Group  
Elizabeth Ballis  
Coldwell Banker Residential

McEwen Marketing Chicago  
Steve McEwen  
@properties

Tarara/Tortorello  
Sam Tarara  
Koenig & Strey Real Living

The Dorger McCarthy Group  
Julie Dorger  
Coldwell Banker Residential

### Residential Sales 39 - 30 Units INDIVIDUALS

Rigoberto Garcia  
Grinker & Garcia Real Estate

Gail Spreen  
Streeterville Properties

Dennis Huyck  
@properties

Lauren Schuh  
Exit Strategy Realty

Angel Martinez  
ERA Mi Casa Real Estate

Peter Chrysanthou  
Prime Real Estate Group Inc.

Eudice Fogel  
Prudential Rubloff

Mark Baetzel  
@properties

Uriel Ayala  
ERA Mi Casa Real Estate

David Yocum  
Redfin Corporation

Beata Gaska  
Sergio & Banks Real Estate

Chris Vasilakopoulos  
Dream Town Realty

Joana Juravle  
Remar Realty Group, Inc.

Alberto Canaveral  
Rising Realty, LLC

John Oertel  
Dream Town Realty

Alishja Ballard  
@properties

Robert Safranski  
@properties

Angel Navarro  
RE/MAX Signature

Zeferino Martinez  
Pav REALTORS®

Ngocmai Huynh  
VNT Realty

Matthew Liss  
Mark Allen Realty

Gerard Scheffler  
Home Gallery, Inc.

Izabela Sloma  
Sergio & Banks Real Estate

Renato Casali  
Century 21 Affiliated

Lina Conner  
USA Realty Group, Inc.

James Carollo  
Redfin Corporation

David Auffarth  
Keller Williams  
Preferred Realty

Laura Topp  
Koenig & Strey Real Living

Corina Flores-Moradi  
RE/MAX Signature

Joseph Thouvenell  
P.R.S. Associates, Inc.

Chuck Betts  
Betts Realty Group, P.C.

Michael Rosenblum  
Koenig & Strey Real Living

Jose de la Torre  
NuVision Real Estate

Jenna Smith  
Redfin Corporation

Sheila Kula  
Century 21 McMullen

Maria Rodriguez  
RE/MAX Partners

Patrick Devereux  
Coldwell Banker Residential

Nick Libert  
Exit Strategy Realty

Gilbert Preciado  
G.T. Home Realty

Ifeta Faye Redzovic  
First Gold Realty

Scott Curcio  
Coldwell Banker Residential

Jena Radnay  
@properties

Roy Novak  
Citywide Realty LLC

Dana Surcel  
Onix Realty, Inc.

David Itah  
Chicago Realty Partners, Ltd

Shai Wolkowicki  
Shai Town Realty Group, Inc.

Rachel Caldwell  
Atlantic & Pacific  
Real Estate LLC

Tia Dudley  
CIT Property Group, Inc.

Ken Snedegar  
Redfin Corporation

Jeanne Spurlock  
Century 21 Kennedy  
Ryan, Et Al

Eugene Fu  
@properties

Carin Powell  
Hometown Real Estate

Kevin Tatum  
@properties

Nadine Ferrata  
Coldwell Banker Residential

Maria Galindo  
Century 21 Salamanca Realty

Martha Lopez  
ERA Mi Casa Real Estate

Christopher Chesne  
Redfin Corporation

Greg Whelan  
Redfin Corporation

Morgan Sage  
Prudential Rubloff

Mario DiLorenzo  
The Landview Group, Inc.

Roberto Almazan  
Su Familia Real Estate

Erika Villegas  
ERA Mi Casa Real Estate

Jack Kosycarz  
RE/MAX City

J. John Maggio  
@properties

Phyllis Smith  
Century 21 Affiliated

Mark Zipperer  
RE/MAX Edge

Marcin Krempa  
RE/MAX Edge

Jack Guest  
Century 21 McMullen

Waldemar Smolinski  
Century 21 McMullen

Linda Levin  
Jameson Sotheby's  
International Realty

Raul Camacho  
Rayma Realty, Inc.

Steven Acoba  
Keller Williams  
Preferred Realty

Juanita Flores  
RE/MAX 10

Jose Luis Miranda  
RE/MAX 10

Joseph Lee  
Royal Crest Realty, Inc.

Natalia Martinez  
ERA Mi Casa Real Estate

Jeffrey Proctor  
@properties

Jessie Pinkham  
Ultimate Realty Group LLC

Emily Smart LeMire  
Coldwell Banker Residential

Adam Taylor  
Regional Real Estate LLC

D. Waveland Kendt  
@properties

Cheryl Bellavia  
Century 21 McMullen

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Mack Alsaidi  
@properties

Lindsey Richardson  
Rising Realty, LLC

Alejandra Benitez  
RE/MAX Partners

Chezi Rafaeli  
Coldwell Banker Residential

Michael Gerhardt  
RE/MAX Edge

Sybil Martin  
Coldwell Banker Residential

George Selas  
Dream Town Realty

Nelly Lara  
Su Familia Real Estate

Francisco Diaz  
Diaz Homes Realty

Leticia Jimenez  
@properties

Peter Bellert  
Century 21 McMullen

Marisela Mayorga  
Mayorga Realty, Inc.

Constantine Grapsas  
Constantine J. Grapsas

Karen Fata  
@properties

Beth Repta  
@properties

John Huebner  
@properties

Lisa Reating  
Century 21  
Alonzo & Associates

Bozena Piepiorka  
Negotiable Realty  
Services, Inc.

Susan Oleksy  
Coldwell Banker Residential

Janet Robertson  
Century 21 McMullen

Ted Krzysztofak  
RE/MAX City

Todd Siegel  
MLS Connect, Inc.

Teresa Szurzynski  
Executive Home Realty, Inc.

Adam Matuszek  
American Realty  
& Associates

Miguel Bermudez  
ERA Mi Casa Real Estate

Matthew Mika  
ERA Realife Realty

Nicole Flores  
Baird & Warner

Daryl Russell  
D R Real Estate Consulting

Gia Costa  
Quick Sale Realty, Inc.

Sarah Maxwell  
@properties

Kyle Jamicich  
Coldwell Banker Residential

R. Gabriella Tymarskis  
Chicago Residences

Jason Vondrachek  
Quest Realty Group

Dympna Fay-Hart  
Century 21 McMullen

Elizabeth Sidorowicz  
RE/MAX Signature

Santiago Sanchez  
Solid Source Realty

Doris Rivera  
Century 21 McMullen

Melissa Govedarica  
Sergio & Banks Real Estate

Matthew Ohlsen  
Jameson Sotheby's  
International Realty

Judy Marszalek  
Keller Williams  
Realty Partners

### Residential Sales 39 - 30 Units TEAMS

Sm@rt Realty Group  
Glen Tomlinson  
Century 21 United II

Team Buoscio of  
Better Living Realty

Phillip Buoscio  
Better Living Realty

Home Owners  
Santos Velazquez  
Home Owners Realty, Inc.

Byers Home Team  
Phil Byers  
@properties

A Team  
Anita Janczewski  
Chicago Area Realty, Inc.

Team STUNARD - Walter /  
Shelley - Chicago's New  
Eastside - 60601

Walter Stunard  
Prudential Rubloff

Ask Nagel Realty Team  
Greg Nagel  
Century 21 Affiliated

The Nimick Team, Inc.  
David Nimick  
Keller Williams  
Preferred Realty

The Apostol Group  
Nicholas Apostol  
Coldwell Banker Residential

Team Torn  
Henry Torn  
New Market Realty, Inc.

Chicago Real Estate Artists  
Michael Vrielink  
Chicago Real Estate Artists

Christie & Lynn DelGreco  
Christina DelGreco  
Coldwell Banker Residential

Debbie Maue  
Debbie Maue  
Jameson Sotheby's  
International Realty

Michael Hall Group  
Michael Hall  
Baird & Warner

Continued on page 22



*Congratulates and proudly serves the  
2012 CAR Sales Award Winners!*

***We like to think the many products and services MRED provides contributed to  
your success and will continue to do so long into the future . . .***

**MRED  
PALOOZA**

It's stronger than a firewall!  
It's faster than an i7 processor!  
It's a conference. It's an expo.  
It's MREDpalooza!  
#MREDpalooza

Don't miss this opportunity to network and see what professional tools are missing from your utility belt!  
Join us Tuesday, June 18th at the Donald E. Stephens Convention Center in Rosemont. FREE admission!  
Register at [MREDpalooza.com](http://MREDpalooza.com)



# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Continued from page 21

### Residential Sales 39 - 30 Units TEAMS CONT'D.

The Wexler/Gault Team  
Beth Wexler  
@properties  
Team Evolucion  
Sonia Figueroa  
Home Evolucion Real Estate  
Short Sales Chicago  
Lonny Miller  
Charles Rutenberg Realty  
Lucid Realty  
Gary Lucido  
Lucid Realty, Inc.

### Residential Sales 29 - 20 Units INDIVIDUALS

Sheri Kamikow  
Coldwell Banker Residential  
Joanne Nemerovski  
Prudential Rubloff  
Pamela Rueve  
Coldwell Banker Residential  
Juan Loza  
American International Realty  
Anthony Florentino  
Montecristo Chicago  
Properties  
So Yin Ng  
Goodland Realty, Inc.  
Wayne Beals  
Keller Williams Realty C.C.G.  
Michael Sorensen  
RE/MAX City  
Stefanie Lavelle  
Coldwell Banker Residential  
Ryan Parks  
@properties  
Ryan Gable  
Starting Point Realty, Inc.  
Taiwan Smith  
Smith & Partners  
Realty Group  
Daniel Otto  
Conlon: A Real Estate Company  
Lorena Verdin  
Keller Williams Realty C.C.G.  
Adam Rodriguez  
RE/MAX Signature  
Brendan Murphy  
Dream Town Realty  
Karen Breen Elia  
RE/MAX Exclusive Properties  
Michael Kennelly  
Draper & Kramer Residential  
Lynn Weekley  
@properties

Paul Gorney  
Prudential Rubloff  
Peter Babjak  
Sky High Real Estate, Inc.  
Felipe Garcia  
ERA Mi Casa Real Estate  
Curt Ratcliff  
@properties  
Leo Kassin  
Dream Town Realty  
Michael Kaput  
First United REALTORS® Inc.  
Angela Hotca  
Century 21 McMullen  
Sebastian Hernandez  
Prime Properties Inc.  
Ryan D'Aprile  
d'aprile properties llc  
Mark Fischer  
@properties  
Jesus Gomez  
Realmart Realty, Inc.  
Luis Ortiz  
Realty of Chicago LLC  
Phyllis Bisceglie  
Sergio & Banks Real Estate  
Paul Crump  
Crump Realty Group, Inc.  
Dustin Harvey  
Alto Realty -  
Marina Management  
Wendy Seidel  
Redfin Corporation  
Tsvetana Roussev  
Keller Williams  
Success Realty  
Faraz Mota  
Prospect Equities - First Class  
Jose Gonzalez  
ERA Mi Casa Real Estate  
Michael Parish  
Baird & Warner  
Michael Stangel  
Home Buyers  
Marketing II, Inc.  
Carmen Rodriguez  
RE/MAX Signature  
Michelle Browne  
Prudential Rubloff  
Todd Szwajkowski  
Dream Town Realty  
Joseph Betancourt  
Betancourt Realty  
Yehuda Cohen  
Dream Town Realty  
Edward Wanland  
Wanland & Associates, Inc.  
Susan Kanter  
Dream Town Realty  
Chanena Tapia  
Tapia Realty, Inc.

Margaret Dralyuk  
Dralyuk Real Estate  
Harry Maisel  
Prudential Rubloff  
Pastora Sanchez  
Central Realty -  
Kralj & Sanchez  
Rafael Rodriguez  
ERA Mi Casa Real Estate  
Eduardo Godinez  
Great Homes Real Estate, Inc.  
Vince Keller  
Coldwell Banker Residential  
Ronny Picado  
Coldwell Banker Residential  
Lucy Kozlowski  
Coldwell Banker Residential  
Amie Klujan  
Dream Town Realty  
Chris McComas  
@properties  
Mitchell Gardberg  
Dream Town Realty  
Monica Walsh  
Coldwell Banker Residential  
Maxine Dugar  
Charles Rutenberg Realty  
Eduardo Camargo  
24/7 Real Estate, Inc.  
Dorota Gessek  
RE/MAX City  
Chi Zhang  
Coldwell Banker Residential  
Radim Mandel  
Coldwell Banker Residential  
Jim Miller  
Jameson Sotheby's  
International Realty  
Michael Frank  
Keller Williams  
Preferred Realty  
Linda Lee  
Century 21 McMullen  
Hugo Rodriguez  
RE/MAX Signature  
Debra Dobbs  
Koenig & Strey Real Living  
Anthony Zaskowski  
Property Consultants Realty  
Elzbieta Zajac  
Landmark REALTORS®, Inc.  
John Kmiecik  
Century 21 Affiliated Kmiecik  
Nancy Tassone  
Jameson Sotheby's  
International Realty  
Andy Kordic  
RE/MAX Signature  
Naomi Wilkinson  
Magellan Realty LLC  
Jan Kupiec  
Baird & Warner

Christine Hancock  
Prudential Rubloff  
Richard Kasper  
Conlon: A Real Estate Company  
James Bohannon  
Enterprise Realty Power Broker  
Christopher Mundy  
@properties  
Cynthia Bauer  
RE/MAX Premier Properties  
Patrick Santry  
Coldwell Banker Residential  
Jill McKee  
Coldwell Banker Residential  
Brooke Daitchman  
Dream Town Realty  
Nick Steffes  
RE/MAX Vision 212  
Kimberly Jones  
Baird & Warner  
Michael Michalak  
RE/MAX Signature  
George Patrick  
Koenig & Strey Real Living  
Eva Cuper  
EHomes Realty, Ltd  
Kelly Klaff  
RE/MAX Vision 212  
Mark Koehler  
d'aprile properties llc  
Jon Gerstein  
@properties  
Hector Castaneda  
Open Path Realty  
Tim Zielonka  
Rising Realty, LLC  
Elliot Small  
Elliot Small  
Steven Powers  
Century 21 S.G.R., Inc.  
Alexandra Donoghue  
Redfin Corporation  
Judel Roberts  
Keller Williams  
Premier Realty  
Robert Eby  
Century 21 Alonzo & Associates  
Alan Shultz  
Coldwell Banker Residential  
Pedro Rosales  
RE/MAX Signature  
Jefferey Dyra  
iTown Realty  
Eric Berger  
Berger & Co. REALTORS® Ltd  
Tom McCarey  
@properties  
Elizabeth August  
@properties  
Ivan Santiago  
RE/MAX Cityview

Robert Tomich  
Capital Real Estate Services  
Yolanda Arroyo  
CVN Realty LLC  
Rebecca Cleal  
Baird & Warner  
Connie Engel  
Prudential Rubloff  
Ron Knoll  
@properties  
Armando Chacon  
Century 21 S.G.R., Inc.  
Jean Ward  
@properties  
Cecille Plurad  
American International Realty  
JoEllen Oster  
Chicago Sky View Realty, LLC  
Eric Newman  
@properties  
Terri McAuley  
Koenig & Strey Real Living  
Liane Pruchnik  
Koenig & Strey Real Living  
Stephen Chrastka  
JCF Real Estate, Inc.  
Jennifer Liu  
Jameson Sotheby's  
International Realty  
Andra Badea  
Royal Service Realty  
Elite Properties, Inc.  
Deborah Ryder  
American International Realty  
Jose Tenezaca  
RE/MAX City  
Scott Foster  
RE/MAX Edge  
Monica Luterek  
RE/MAX City  
Dilip Shinde  
Charles Rutenberg Realty  
Kinga Andrzejewska  
RE/MAX AllStars  
Kristi Roque  
Baird & Warner  
John Herman  
Hometown Real Estate  
Ben Bodelson  
Dream Town Realty  
Julita Piotrowska  
Home Target Realty, Inc.  
Randy Rantz  
Green Ivy Realty &  
Property Management  
Konrad Rodak  
Redfin Corporation  
Joseph Zacharda  
Twin City REALTORS®  
& Builders

Continued on page 24

# In the *Words* of Top Producers...



“Have fun and approach all challenges as if you were not going to fail. If you do fail, so what! At least you tried and hopefully learned.”

Edward Flynn, Kensington Properties RE, LLC  
2012 Bronze Level Achiever – Units Sold

“Focus. It's amazing what happens when you focus your thoughts on exactly what you want and whom you choose to work with. **2012 was the year that new construction increased substantially** and I focused my time and energy on working with buyers and sellers who were looking for that...”

Melanie Giglio, Sergio and Banks Realty  
2012 Silver Level Achiever – Volume Sold



“I felt 2012 was the year of the mobile app. We updated all of our mobile applications to provide a better user interface, more powerful features and instant market updates.”

Greg Whelan, Redfin Corporation  
2012 Bronze Level Achiever – Volume Sold

## YPN Mentor Sean Conlon Speaks to Today's Market



*“Just like anything in life, history is a window to the future. When they threw the real estate baby out with the bath water in 2009, anyone who remained calm and believed that, ultimately, we were not the first people experiencing such a dramatic turndown probably looks pretty smart right now. As I stated in '09 on the eve of starting CONLON: A Real Estate Company, some of the greatest companies in America were founded in the 1930's, why should it be any different this time? The proof of my belief is apparent; at CONLON, we have grown to four offices and over 200 agents during this time. And the market has seen dramatic recovery especially in the last year and it is now seeing an inventory shortage the likes of which I haven't seen since 1996!”*

SEAN CONLON  
Conlon: A Real Estate Company

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Continued from page 22

Robin Allotta Conlon: A Real Estate Company	Elena Dan RE/MAX 1st Class Realty	Ashur Sargon A.D.S. Realty Co.	Daniel Pape Hudson Parker Realty	Dean Moss Keller Williams Realty Partners
Joanna Olszynska Jameson Sotheby's International Realty	Leila Keene Baird & Warner	Haydee Salamanca Century 21 Salamanca Realty	Victoria Perryman Coldwell Banker Residential	Rafael Ruiz Ruiz Realty, Inc.
Kirsten Stumpf Charles Rutenberg Realty	Michael Tolliver Paradigm Realty, L.L.C.	Grace Wnuk RE/MAX City	Elizabeth Brooks Belgravia Realty Group, LLC	Mary Ellen Fitzgerald Fitzgerald Real Estate Inc.
Samantha Porter @properties	Tatiana Rea @properties	Jennifer Tapia RE/MAX 10	Paul Ragi @properties	Lauren Hall @properties
Manuel Contreras Century 21 Salamanca Realty	Margaret Finegan Keller Williams Preferred Realty	Randall Ferino Rick Levin & Associates	Xiaojing Frost Prudential Rubloff	Nelson Derbigny Chicago Realty Partners, Ltd.
Melissa Edidin @properties	Sabu Achettu Achieve Real Estate Group, Inc.	Gustavo Lopez G & R Realty, Inc.	Tabitha Wilkins Tabs Realty Group LLC	Jorge Caal Direct Realty, LLC
Peter Tortorello Koenig & Strey Real Living	Karl Vogel @properties	Matt Skiba Landmark REALTORS®, Inc.	Ahmad Rabah Great Street Properties, Inc.	Izora Hinton Betts Realty Group, P.C.
Pasquale Recchia @properties	Gwen Hughes Koenig & Strey Real Living	Thomas Brandt Keller Williams Realty Partners	Lynn Bjorvik Century 21 McMullen	Andrea Geller Coldwell Banker Residential
Julie Chesne Prudential Rubloff	Deborah Wood Coldwell Banker Residential	Michael Battista @properties	Uri Adler Uri S. Adler	Mark Firlej Arc REALTORS®, Inc.
Shirley Rucker Coldwell Banker Residential	Christopher McAllister Century 21 McMullen	Maria Salinas ERA Mi Casa Real Estate	Joaquin Garcia ERA Mi Casa Real Estate	Ted Mortellaro Dream Town Realty
Kim Kerbis @properties	Megan Tirpak Coldwell Banker Residential	John Szurzynski Executive Home Realty, Inc.	Kenneth Dooley Conlon: A Real Estate Company	Dori Gordon Weichert REALTORS® Goodchild Homes
Richard Anselmo @properties	Kathryn Mischka Coldwell Banker Residential	Lisa McGuirt Baird & Warner	Adam Mendez Jr. Classic Realty Group, Inc.	Eduardo Padro RE/MAX City
Kathleen Menighan Prudential Rubloff	Scott Sasse Quest Realty Group	Chester Jakala Telequest Corp.	Dennis Eng Baird & Warner	Brian Ruff d'aprile properties llc
Veronica Tapia Tapia Realty, Inc.	Gerald McQuirter GMC Capital Realty, LLC	Sonja Baur Fresh Horizon Realty, LLC.	Elizabeth Dudeck Liz Dudeck & Assoc.	Jamie Connor Conlon: A Real Estate Company
Renee Leung Redfin Corporation	John Wyman @properties	Vicky Keene @properties	Pat Cohen Baird & Warner	Stephanie Sadoff @properties
Patrick Ryan @properties	Kris Mork Coldwell Banker Residential	Daniel Khoury J D Realty	Mary Ellen Considine Coldwell Banker Residential	Marisela Aguilar Luxe Marketing & Sales
Dennis Shaffer Baird & Warner	Ricardo Morales RE/MAX Signature	Menash Zadik Rising Realty, LLC	John Spradley Archer Realty West	Gabriel Abarca Mega Home Realty, Inc.
Sylvia Martinez-Johnson RE/MAX Platinum	Kathleen Malone @properties	Andrew Filipowski RE/MAX City	Colleen Barrett Century 21 McMullen	Bari Levine @properties
Marisa Macchione RE/MAX Vision 212	Amy Mei Landmark & Property Group, Inc.	Lisa Madonia @properties	Lisa Thompson Century 21 S.G.R., Inc.	Santiago Valdez RE/MAX Signature
Krystyna Stachurska Stachurska Real Estate, Inc.	Eduardo Garcia Realty of Chicago LLC	Lindsey Delrahim Jameson Sotheby's International Realty	Suzanne Gignilliat Coldwell Banker Residential	Rizwan Gilani Dream Town Realty
Andrzej Swiderski RE/MAX City	Scott Broene Property Consultants Realty	Oanh Vo-Liu Keller Williams Preferred Realty	Susan Landsman Coldwell Banker Residential	Stephanie Brimo Redfin Corporation
Gina Rowe 55 Places, LLC	Leticia Cejeda Century 21 Universal	Haroon Khan Streetsville Realty, LLC	Jolanta Saletnik Landmark REALTORS®, Inc.	Ewa Kocoj Century 21 Grande Realty
Clemente Lopez Great Homes Real Estate, Inc.	Andrew Horn RealEstateAuctions.com	Christopher Gaggero @properties	Martha Pineres Felmar Realty, Inc.	Edyta Moczybroda RE/MAX Signature
Julie Anderson RE/MAX 10	Melissa Siegal @properties	Veronica Cepeda Su Familia Real Estate	Ronald Miller Ron Miller & Associates, Inc.	Oksana Prus Elite Real Estate and Management Co.
Scott Rife Prudential Rubloff	Lydia Memeti RE/MAX City	Susan Fox @properties	Mark Nowak Nowak Realty	Dariusz Zelazko Landmark REALTORS®, Inc.
Jenny Lima ERA Mi Casa Real Estate	Barbara Kieca Hometown Real Estate	Michael Kelly Dream Town Realty	Yolanda Zapiain RE/MAX 10	Cynthia Gaffney @properties
Nancy Gaspadarek @properties	Rodolphe Nivose Rod N Realty, Inc.	Tanni Wong Morgan Properties Group	Nicholas Signorello Signorello Realty, Inc.	Russell Rantz Green Ivy Realty & Property Management
Mary-Beth Balcarcel Century 21 McMullen	Derick Creasy Redfin Corporation	Laura Meier @properties	Dorothy Zielinski RE/MAX City	Steven Heilig Baird & Warner
Sara McMurray Exit Strategy Realty	Salem Gorail Coldwell Banker Residential	Rafael Porras Pan American Realty Group LLC	Mark Bystrowicz RE/MAX City	
			Dean Chowanec RE/MAX 10	

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Scott Siegel  
Siegel Realty &  
Finance Group

Joseph Chiappetta  
Baird & Warner

Aaron Vanderbilt  
Dream Town Realty

Michael Nardella  
RE/MAX Vision 212

Gustavo Vargas  
RE/MAX Partners

Cindy Risch  
@properties

Ralph Oliva  
Coldwell Banker Residential

Jayne Alofs  
Jameson Sotheby's  
International Realty

Israel Fuentes  
Home Sales Realty, Inc.

Beth Gomez  
Koenig & Strey Real Living

Tasha Allen  
Coldwell Banker Residential

Greg Vollan  
@properties

Thomas Moran  
Prudential Rubloff

Teresa Slowinski  
RE/MAX City

Marlene Granacki  
RE/MAX Exclusive Properties

James Meese  
Jameson Sotheby's  
International Realty

Lois White  
Lois White Realty

Samantha Powell  
Dream Town Realty

Catalina Montoya  
Realmart Realty Inc.

Nancy Hearon  
Jameson Sotheby's  
International Realty

Edgar Garza  
Remar Realty Group, Inc.

Lynne Harris  
Coldwell Banker Residential

Rachel Krueger  
Coldwell Banker Residential

Janelle Emalfarb-Gordon  
Koenig & Strey Real Living

Griselda Chaidez  
Su Familia Real Estate

Jorge Romero  
Realty One Group Inc.

Robert Sullivan  
Urban Search Corp of Chicago

Scott Stavish  
@properties

Dorota Zastrow  
Women's Realty, Inc.

Jacqueline Betancourt  
RE/MAX Signature

David Goodchild  
Weichert REALTORS\*  
Goodchild Homes

Luz Renteria  
Su Familia Real Estate

Sabrina Bier  
@properties

Philip Schwartz  
Baird & Warner

Lee Diamond  
Big Shoulders Realty, LLC

Stephen Porter  
iTown Realty

Erin Mandel  
@properties

Eric Rojas  
Kale Realty

Sarah Ware  
The Carter Ware Group, Inc.

Barbara Augustyn Rago  
RE/MAX City

Mary Ann Genellie  
Prudential Rubloff

Jennifer Laskov  
Prudential Rubloff

Miguel Jimenez  
Heart of Chicago Real Estate

Dorothy Wulf  
@properties

Marina Bekker  
Unique Realty &  
Investments, Inc.

Philip Skowron  
@properties

Jenna Cody  
Redfin Corporation

Dominika Kaczmarczyk  
Dominika Kaczmarczyk

### Residential Sales 29 - 20 Units TEAMS

The Gramata Realty Group  
James Gramata  
@properties

Britta Rivera Venture  
Britta Welbon-Rivera  
Koenig & Strey Real Living

2nd City Homes  
Mark Jak  
Baird & Warner

The Agent Barclay Team  
James Barclay  
Dream Town Realty

The Pinnacle Team  
Ryan Gossett  
@properties

Giliano Group  
Michael Giliano  
Prudential Rubloff

Team Taylor  
Aaron Taylor  
Coldwell Banker Residential

Green Team Properties  
Joe Green  
Keller Williams  
Preferred Realty

The Brian Grossman Group  
Brian Grossman  
@properties

One Capital Group  
Rakesh Parikh  
Coldwell Banker Residential

Pence Property Group  
Karen Pence  
@properties

Eric Marcus Real Estate Group  
Eric Marcus  
Eric Marcus Real Estate Group

Team Fred-Prymicz  
Evelyn Fred  
Jameson Sotheby's  
International Realty

33 Realty  
Andrew Millard  
33 Realty

The Dana Group  
Dana Gerstenschlager  
@properties

The Atland Group  
Michael Hulett  
Jameson Sotheby's  
International Realty

The Quintessential Team  
Peggy Quinn  
Koenig & Strey Real Living

Realty Group Chicago  
Don Friedman  
Chicago Real Estate  
Resources

David Wolf Residential  
David Wolf  
Related Realty

The Collazo Marketing Group  
Art Collazo  
Jameson Sotheby's  
International Realty

The Moser Group  
James Moser  
Coldwell Banker Residential

Connors Real Estate Group  
Holly Connors  
@properties

REO TEAM  
James Poulos  
REO Plus LLC

Team Kale Realty  
Nick Patterson  
Kale Realty

The Yeager Team  
Juliana Yeager  
@properties

Team Iwersen  
Tony Iwersen  
Prudential Rubloff

Nasser & Newberger  
Carol Ann Edwards-Nasser  
Prudential Rubloff

The Francesca Rose Team  
Francesca Rose  
Prudential Rubloff

Lake Effect Chicago  
Kevin Van Eck  
@properties

### Residential Sales Volume \$14+ Million INDIVIDUALS

Dennis Huyck  
@properties

Anton Ursini  
Jameson Sotheby's  
International Realty

Sara Martens  
Trump Sales &  
Leasing Chicago

Robyn Brooks  
Prudential Rubloff

Jean Jernstedt  
Koenig & Strey Real Living

Debra Dobbs  
Koenig & Strey Real Living

George Vlasis  
George Vlasis Realty

Cynthia Bauer  
RE/MAX Premier Properties

Connie Atterbury  
Dream Town Realty

Lisa Sanders  
Baird & Warner

R. Matt Leutheuser  
Jameson Sotheby's  
International Realty

Emily Smart LeMire  
Coldwell Banker Residential

Christopher Crawford  
Crawford Group Sotheby's  
Realty

### Residential Sales Volume \$13+ Million INDIVIDUALS

Alishja Ballard  
@properties

Scott Hoskins  
CMK Realty

Megan Tirpak  
Coldwell Banker Residential

Jim Miller  
Jameson Sotheby's  
International Realty

Nancy Joyce  
Koenig & Strey Real Living

Gail Spreen  
Streeterville Properties

Harry Maisel  
Prudential Rubloff

D. Waveland Kendt  
@properties

Rusen Rusev  
Runway Realty, Inc.

Kimberly Gleeson  
Koenig & Strey Real Living

Brendan Murphy  
Dream Town Realty

Ronda Fish  
Jameson Sotheby's  
International Realty

Hasani Steele  
RE/MAX Premier Properties

Karen Fata  
@properties

Eugene Fu  
@properties

### Residential Sales Volume \$13+ Million TEAMS

The Apostol Group  
Nicholas Apostol  
Coldwell Banker Residential

Home Owners  
Santos Velazquez  
Home Owners Realty, Inc.

### Residential Sales Volume \$12+ Million INDIVIDUALS

Jason Vondrachek  
Quest Realty Group

Jeanne Spurlock  
Century 21 Kennedy Ryan,  
Et Al

Debbie Baren  
Koenig & Strey Real Living

George Weeks  
Prudential Rubloff

Beata Gaska  
Sergio & Banks Real Estate

Rita Neri  
RE/MAX Vision 212

Christopher Mundy  
@properties

Stephanie Cutter  
Coldwell Banker Residential

Todd Siegel  
MLS Connect, Inc.

Deborah Hess  
Conlon: A Real Estate Company

Elizabeth August  
@properties

Gaspar Flores  
Su Familia Real Estate

Continued on page 26

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

### Continued from page 25

Michael Fields  
Jax REALTORS®  
Marti Corcoran  
Century 21 McMullen

### Residential Sales Volume \$12+ Million TEAMS

Lucid Realty  
Gary Lucido  
Lucid Realty, Inc.  
The Pinnacle Team  
Ryan Gossett  
@properties  
Sm@rt Realty Group  
Glen Tomlinson  
Century 21 United II  
Debbie Maue  
Debbie Maue  
Jameson Sotheby's  
International Realty  
The Atland Group  
Michael Hulett  
Jameson Sotheby's  
International Realty

### Residential Sales Volume \$11+ Million INDIVIDUALS

Samantha Porter  
@properties  
Arcenio Salinas  
Crosstown Realty  
Richard Anselmo  
@properties  
Stephanie Sadoff  
@properties  
Alice Tse  
Landmark & Property  
Group, Inc.  
Steven Samuels  
@properties  
Beth Gomez  
Koenig & Strey Real Living  
Randy McGhee  
Koenig & Strey Real Living  
Adam Wavrunek  
Domain Realty  
Mary Mac Diarmid  
Prudential Rubloff  
Beth Wexner  
@properties  
Nancy Hearon  
Jameson Sotheby's  
International Realty  
Peter Tortorello  
Koenig & Strey Real Living  
Tom McCarey  
@properties  
Tricia Fox  
@properties

Sarah Maxwell  
@properties  
Angel Aguilar  
RE/MAX Fidelity  
Rachel Krueger  
Coldwell Banker Residential  
Deborah Ryder  
American International Realty  
Curt Ratcliff  
@properties  
Renee Leung  
Redfin Corporation  
Thomas Moran  
Prudential Rubloff  
Phyllis Smith  
Century 21 Affiliated  
Ira Mizell  
Goldtree Realty  
Emelin Brown  
Roman Realty Group  
Katharine Dolan  
Exit Strategy Realty

### Residential Sales Volume \$11+ Million TEAMS

Christie & Lynn DelGreco  
Christina DelGreco  
Coldwell Banker Residential  
Byers Home Team  
Phil Byers  
@properties  
Straub Milito Group  
Akos Straub  
Coldwell Banker Residential  
Ask Nagel Realty Team  
Greg Nagel  
Century 21 Affiliated  
The Brian Grossman Group  
Brian Grossman  
@properties  
Michael Hall Group  
Michael Hall  
Baird & Warner  
The Nimick Team, Inc.  
David Nimick  
Keller Williams  
Preferred Realty

### Residential Sales Volume \$10+ Million INDIVIDUALS

Alexandra Donoghue  
Redfin Corporation  
Robert Safranski  
@properties  
Armando Chacon  
Century 21 S.G.R., Inc.  
Brent J. Rosenbower  
Prudential Rubloff  
Peter Breitlander  
Krain

Harris Ali  
Sky High Real Estate Inc.  
Landon Harper  
@properties  
Xiaojing Frost  
Prudential Rubloff  
Michael Scola  
RE/MAX Partners  
Scott Curcio  
Coldwell Banker Residential  
Todd Szwajkowski  
Dream Town Realty  
Jamie Connor  
Conlon: A Real Estate Company  
Eileen Brennan  
Prudential Rubloff  
Mark Zipperer  
RE/MAX Edge  
Gary Richter  
Urban Real Estate  
George Selas  
Dream Town Realty  
Stratos Rounis  
SR Realty Group Inc.

Matthew Liss  
Mark Allen Realty  
Anthony Madonia  
@properties  
Sam Jenkins  
Conlon: A Real Estate Company  
J. John Maggio  
@properties  
Edward Flynn  
Kensington Properties RE, LLC  
Nick Kluding  
Baird & Warner  
Nan Vaile  
Baird & Warner  
Daniel Otto  
Conlon: A Real Estate Company  
Erin Mandel  
@properties  
John Wyman  
@properties  
Susan Kanter  
Dream Town Realty  
Grazyna Przybysz  
Chicago Area Realty, Inc.  
Konrad Rodak  
Redfin Corporation  
Wendy Seidel  
Redfin Corporation  
Steven Acoba  
Keller Williams  
Preferred Realty  
Ryan Parks  
@properties  
Janice Smith  
@properties  
Daniel Hyman  
Millennium Properties RE, Inc.

Ann Caron  
@properties  
David Wiencek  
@properties

### Residential Sales Volume \$10+ Million TEAM

The Gramata Realty Group  
James Gramata  
@properties  
Chicago Real Estate Artists  
Michael Vrielink  
Chicago Real Estate Artists  
The Francesca Rose Team  
Francesca Rose  
Prudential Rubloff

### Residential Sales Volume \$9+ Million INDIVIDUALS

Keith Wilkey  
Prudential Rubloff  
Deborah Wood  
Coldwell Banker Residential  
Beth Repta  
@properties  
Ryan Gable  
Starting Point Realty, Inc.  
Tina Culver  
Sergio & Banks Real Estate  
Margaret Carlson  
Koenig & Strey Real Living  
Gerard Lewis  
Better Homes for America, LLC  
Jean Ward  
@properties  
Susan Wagner  
Prudential Rubloff  
Steven Jurgens  
Chicago Home Estates, Inc.  
Mary O'Connor  
Baird & Warner  
Elizabeth Bleeker  
Prudential Rubloff  
Gabrielle Weisberg  
Baird & Warner  
Brian Ruff  
d'aprile properties llc  
Jason Reiner  
Solid Source Realty  
Jessie Pinkham  
Ultimate Realty Group LLC  
Laura Anderson  
Baird & Warner  
Ashraf Memon  
Prospect Equities-First Class  
Christopher Gaggero  
@properties  
Jennifer Liu  
Jameson Sotheby's  
International Realty

Alan Shultz  
Coldwell Banker Residential  
Connie Engel  
Prudential Rubloff  
Pasquale Recchia  
@properties  
Karen Ranquist  
Koenig & Strey Real Living  
Elizabeth Amidon  
Dream Town Realty  
Frankie Scibior  
Illinois Real Estate Partners  
Mauricio Gonzalez  
Citywide Realty LLC  
Lynn Mendel  
Dream Town Realty  
Dennis Eng  
Baird & Warner  
Lynn Weekley  
@properties  
Melissa Edidin  
@properties  
Dennis Shaffer  
Baird & Warner  
Pam Lynch  
@properties  
Oanh Vo-Liu  
Keller Williams  
Preferred Realty  
Sally Crachy  
Applebrook Realty, Inc.  
Chris McComas  
@properties  
John Huebner  
@properties  
Helen Jaeger Roth  
Koenig & Strey Real Living  
Christine Shepardson  
Coldwell Banker Residential  
Kris Mork  
Coldwell Banker Residential  
Nicole Schroeder  
Midtown Realty Group LLC  
Teresa Costantini  
Koenig & Strey Real Living  
Benjamin Tregoning  
Organic Realty

### Residential Sales Volume \$9+ Million TEAMS

The Dana Group  
Dana Gerstenschlager  
@properties  
Sure Buyer Team  
Noel Christopher  
Century 21 Affiliated  
Team STUNARD - Walter /  
Shelley - Chicago's  
New Eastside - 60601  
Walter Stunard  
Prudential Rubloff  
The Walker Team  
Carla Walker  
Prudential Rubloff

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

### Residential Sales Volume \$8+ Million INDIVIDUALS

Gwen Hughes  
Koenig & Strey Real Living  
Jon Gerstein  
@properties  
Mariana Knittle  
@properties  
Anne Victorin  
@properties  
Yehuda Cohen  
Dream Town Realty  
Louise Study  
Baird & Warner  
Rhonda Shane  
Jameson Sotheby's  
International Realty  
Liane Pruchnik  
Koenig & Strey Real Living  
Eric Newman  
@properties  
Sharon O'Hara  
@properties  
Kenneth Dooley  
Conlon: A Real Estate Company

I.B. Weil  
Baird & Warner  
Lucy Kozlowski  
Coldwell Banker Residential  
Ted Nash  
Jameson Sotheby's  
International Realty  
Heather Bilandic  
Koenig & Strey Real Living  
Eric Rojas  
Kale Realty  
Melinda Jakovich  
Prudential Rubloff  
David Auffarth  
Keller Williams  
Preferred Realty  
Tracy Dillard  
Koenig & Strey Real Living  
Charese David  
Menard Johnson  
& Associates  
Joseph McInerney  
Buyer's Advantage, Inc.  
James Mooney  
Hudson Parker Realty  
Elliot Small  
Elliot Small

Kim Hamburg  
Coldwell Banker Residential  
Brooke Daitchman  
Dream Town Realty  
Nancy Yockel  
Koenig & Strey Real Living  
Michael Battista  
@properties  
Luminita Ispas  
Century 21 S.G.R., Inc.  
Nancy Gaspadarek  
@properties  
Derick Creasy  
Redfin Corporation  
Gregory Brooks  
Baird & Warner  
John Oertel  
Dream Town Realty  
Kieran Conlon  
Conlon: A Real Estate Company  
Ginger Menne  
Baird & Warner  
Steven Powers  
Century 21 S.G.R., Inc.  
Phyllis Hall  
Koenig & Strey Real Living

Julian Taylor  
Goldtree Realty  
Kim Kerbis  
@properties  
John McNaughton  
Prudential Rubloff  
Marta Kazmierczak  
Prudential Rubloff  
Tim Vaughn  
Streeterville Properties  
Daniel Pape  
Hudson Parker Realty  
Scott Sasse  
Quest Realty Group  
Victoria Carton  
@properties  
Morgan Sage  
Prudential Rubloff  
Connie Grunwaldt  
Baird & Warner  
Lauren Schuh  
Exit Strategy Realty  
Nicholas Hansen  
REO Plus LLC  
Stephen Bogнар Jr.  
Koenig & Strey Real Living

Amie Klujian  
Dream Town Realty  
Patrick Lusk  
Redfin Corporation  
Jodi Serio  
@properties  
Shannon Raglin Cecola  
Coldwell Banker Residential  
John Staib  
@properties  
Teresa Bogue  
@properties  
Meladee Hughes  
Coldwell Banker Residential  
Melissa Siegal  
@properties  
Danny O'Leary  
Danny T O'Leary

### Residential Sales Volume \$8+ Million TEAMS

Ashley Carter Team  
Ashley Carter  
Keller Williams  
Preferred Realty

Continued on page 28



Discover A New Level of Luxury  
in Real Estate  
Discover The RE/MAX Collection



# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Continued from page 27

2nd City Homes  
Mark Jak  
Baird & Warner  
The Collazo Marketing Group  
Art Collazo  
Jameson Sotheby's  
International Realty

### Residential Sales Volume \$7+ Million INDIVIDUALS

Stephany Oliveros  
CHI Properties Inc.  
Jayne Alofs  
Jameson Sotheby's  
International Realty  
Lisa McGuirt  
Baird & Warner  
Anthony Zaskowski  
Property Consultants Realty  
Peter Angelo  
Jameson Sotheby's  
International Realty  
Mark Koehler  
d'aprile properties llc  
David Piché  
RE/MAX Signature  
Laurie Popovich  
Prudential Rubloff  
Ashley Lebovic  
All Realty Group, Inc.  
Mario DiLorenzo  
The Landview Group, Inc.  
Anna Robertson  
Jameson Sotheby's  
International Realty  
Anne Kearns  
@properties  
Michael Emery  
Urban Real Estate  
Judith Pielet  
Baird & Warner  
Jay Wallace Camp  
Jameson Sotheby's  
International Realty  
Robert Sikkal  
@properties  
Catherine Brennan  
@properties  
Karl Vogel  
@properties  
Salvador Gonzalez  
ERA Mi Casa Real Estate  
Jenna Cody  
Redfin Corporation  
Jefferey Dyra  
iTown Realty  
Cindy Risch  
@properties  
Alberto Diaz  
NuVision Real Estate

Gregory Desmond  
Prudential Rubloff  
Norbert Mika  
ERA Realife Realty  
Terry Philips  
Coldwell Banker Residential  
Andre Bennett  
Royal Crest Realty, Inc.  
Roberta Brennan  
Prudential Rubloff  
Kristin Ellwein-Jaman  
Baird & Warner  
Linda Shaughnessy  
Baird & Warner  
Linda Kramer  
Baird & Warner  
Bob Satawake  
Jameson Sotheby's  
International Realty  
Karl Whittenbarger  
@properties  
Jill Cunningham  
@properties  
Brooke Vanderbok  
@properties  
Brett Novack  
@properties  
Maria Castillo  
ERA Mi Casa Real Estate  
Greg Vollan  
@properties  
Alice Jennett  
Prudential Rubloff  
Jack Guest  
Century 21 McMullen  
Jill Peet Saponaro  
Coldwell Banker Residential  
Rizwan Gilani  
Dream Town Realty  
Ron Knoll  
@properties  
Jennifer Johnson  
@properties  
Kathleen Krist-Krueger  
Jameson Sotheby's  
International Realty  
Jean Metzler  
Conlon: A Real Estate Company  
Ivana Shudnow  
RE/MAX House of  
Real Estate  
Suzanne Thomas  
Dream Town Realty  
Richard Thomas  
Realty Plus Chicago Inc.  
Leslie Glazier  
Prudential Rubloff  
Nancy Thomas  
Koenig & Strey Real Living  
Anne Ewasko  
Baird & Warner

Todd Vitale  
Prudential Rubloff  
Nicole Flores  
Baird & Warner  
Heather Lange  
Koenig & Strey Real Living  
Donna Zupancic  
@properties  
Juan Del Real  
Solutions Realty Inc.  
Pat Cohen  
Baird & Warner  
Mark Fischer  
@properties  
Martha Lozano  
RE/MAX City  
Kathleen Tannyhill  
Baird & Warner  
Cristian Merdaru  
Century 21 Universal  
Timothy Blomquist  
Key Realty, Inc.  
Phyllis Bisceglie  
Sergio & Banks Real Estate  
Richard DiVito  
Koenig & Strey Real Living  
Lindsay D'Aprile  
d'aprile properties llc  
Dympna Fay-Hart  
Century 21 McMullen  
Jim Murrin  
Jameson Sotheby's  
International Realty  
Vicki Sheil  
@properties  
Marsha Garlovsky  
Prudential Rubloff  
Victoria Silvano  
Century 21 S.G.R., Inc.  
Janet Robertson  
Century 21 McMullen  
Victoria Thomas  
@properties  
Ronald Branch  
RLB Realty Group, Inc.  
Vince Keller  
Coldwell Banker Residential  
Amy Maynard  
Prudential Rubloff  
Ryan D'Aprile  
d'aprile properties llc  
Carol Dorsey  
Prudential Rubloff  
John Vossoughi  
@properties  
Craig Isacson  
@properties  
Chuck Ginsberg  
Rising Realty, LLC  
Dan Spain  
Conlon: A Real Estate Company

Susan Landsman  
Coldwell Banker Residential  
Saima Causevic  
Northside Realty, Inc.  
Michael Zuker  
@properties  
Susan Oleksy  
Coldwell Banker Residential  
Cheryl Bellavia  
Century 21 McMullen  
Christine Hancock  
Prudential Rubloff  
Adam Matuszek  
American Realty & Associates  
Monique Crossan  
Koenig & Strey Real Living  
Jan Kupiec  
Baird & Warner  
Jeffrey Herbert  
Urban Living Properties, LLC  
LaShandria Sanderson  
Chicago Realty &  
Asset Management  
Robin Allotta  
Conlon: A Real Estate Company  
Lindsey Richardson  
Rising Realty, LLC  
Cara Buffa  
Prudential Rubloff  
Stefanie Lavelle  
Coldwell Banker Residential  
Philip Schwartz  
Baird & Warner  
Charlotte Newberger  
Prudential Rubloff

### RESIDENTIAL SALES VOLUME \$7+ MILLION TEAMS

Green Team Properties  
Joe Green  
Keller Williams  
Preferred Realty  
Team Buoscio of  
Better Living Realty  
Phillip Buoscio  
Better Living Realty  
Thirdblvd  
George Morgan  
@properties  
ITRG Signature Sales Team  
Philip Mistrata  
In Town Realty Group Inc.  
The Agent Barclay Team  
James Barclay  
Dream Town Realty  
Realty Group Chicago  
Don Friedman  
Chicago Real Estate Resources  
Eric Marcus Real Estate Group  
Eric Marcus  
Eric Marcus Real Estate Group

Connors Real Estate Group  
Holly Connors  
@properties  
Team Kale Realty  
Nick Patterson  
Kale Realty  
Giliano Group  
Michael Giliano  
Prudential Rubloff  
Chicago Property  
Marketing Group  
Keith Goad  
Prudential Rubloff

### Residential Sales Volume \$6+ Million INDIVIDUALS

Benjamin Beaty  
Jameson Sotheby's  
International Realty  
Lindsey Delrahim  
Jameson Sotheby's  
International Realty  
Derek Disera  
Koenig & Strey Real Living  
Dawn Venit  
Baird & Warner  
Steven Heilig  
Baird & Warner  
Leila Keene  
Baird & Warner  
Bari Levine  
@properties  
Ted Mortellaro  
Dream Town Realty  
Jill McKee  
Coldwell Banker Residential  
Anne Caltabiano  
@properties  
Randy Nasatir  
Prudential Rubloff  
Jose Campoverde  
RE/MAX Signature  
Scott Stavish  
@properties  
Vickie Liu  
Urban Real Estate  
Pamela Raia  
Baird & Warner  
Anne Connolly Rief  
@properties  
Marcin Krempa  
RE/MAX Edge  
Scott Broene  
Property Consultants Realty  
Victoria Gunn  
Baird & Warner  
Radim Mandel  
Coldwell Banker Residential  
Peter Constance  
@properties  
Caryl Dillon  
Baird & Warner

# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Eric Weber  
33 Realty

Ted Guarnero  
Baird & Warner

Dana DiPasquale  
@properties

James Shiparski  
Coldwell Banker Residential

Gwen Farinella  
Related Realty

Waldemar Smolinski  
Century 21 McMullen

Michael Frank  
Keller Williams  
Preferred Realty

Cally Burkle  
Dream Town Realty

Ngocmai Huynh  
VNT Realty

Neil Hackler  
Chicago Real Estate Resources

Heather Seidelman  
@properties

Gloria Zrnich  
Century 21 McMullen

Allen Johnson  
Menard Johnson & Associates

Kathleen Bock  
Coldwell Banker Residential

Shai Wolkowicki  
Shai Town Realty Group, Inc.

Alan Meyerowitz  
@properties

Maria Casciaro  
@properties

Paul Ragi  
@properties

Anthony Florentino  
Montecristo Chicago  
Properties

Clare Zaro  
Coldwell Banker Residential

Eileen O'Grady Newell  
Koenig & Strey Real Living

Marek Prus  
RE/MAX City

Kathryn Mischka  
Coldwell Banker Residential

Mary Ann Genellie  
Prudential Rubloff

Ken Jungwirth  
@properties

Mark Icuss  
Conlon: A Real Estate Company

Janet Zell  
Coldwell Banker Residential

Karen Breen Elia  
RE/MAX Exclusive Properties

Mitchell Gardberg  
Dream Town Realty

Joseph Chiappetta  
Baird & Warner

Gale Goldstick  
Coldwell Banker Residential

Angel Navarro  
RE/MAX Signature

Bill Erdman  
Century 21 Affiliated Kmiecik

Christie Ascione  
@properties

Stacy Braack  
Conlon: A Real Estate Company

Allen Snyder  
RE/MAX Partners

James Meese  
Jameson Sotheby's  
International Realty

Kevin Tatum  
@properties

Lauren Goldberg  
@properties

John Herman  
Hometown Real Estate

Stephanie Brimo  
Redfin Corporation

Kathleen Fote  
Conlon: A Real Estate Company

Michael Kelly  
Dream Town Realty

Tim Stassi  
Dwell One Realty

Jerald Kost  
Jerald Kost

Elizabeth Cook  
Urban Search Corp.of Chicago

Erik Sachs  
RpV Realty

Jon Millikin  
Jameson Sotheby's  
International Realty

Courtney Welsch  
Baird & Warner

Vikas Wadhwa  
Urban Living Properties, LLC

Thomas Brandt  
Keller Williams  
Realty Partners

Gayle Spruance  
Baird & Warner

Marla Hori  
@properties

Hector Garcia  
RE/MAX Partners

Lisa Borelli  
Prudential Rubloff

Nick Libert  
Exit Strategy Realty

Maureen Murnane  
@properties

Michael Kaufman  
Jameson Sotheby's  
International Realty

Stacey Grossman  
Coldwell Banker Residential

Susie Pearson  
Prudential Rubloff

Thomas Gorman  
Baird & Warner

Steven Katz  
@properties

Ioana Juravle  
Remar Realty Group, Inc.

Tod Pratt  
Koenig & Strey Real Living

Andrea Tucker  
Koenig & Strey Real Living

Fran Goldstein  
Prudential Rubloff

Joel Holland  
HomeScout Realty

Chris Sears  
@properties

Dustin Harvey  
Alto Realty - Marina  
Management

Ron Goldstein  
Prudential Rubloff

Jeanne Martini  
Kinzie Real Estate Group LLC

Carin Powell  
Hometown Real Estate

Karen Stierwalt  
Coldwell Banker Residential

Michael Kaplan  
Dream Town Realty

Richard Richker  
Exit Strategy Realty

Luis Campoverde  
RE/MAX Signature

Kay Mastandrea  
Coldwell Banker Residential

Bruce Block  
JMB Realty Corp.

Mary-Beth Balcarcel  
Century 21 McMullen

Ben Bodelson  
Dream Town Realty

Linda Lee Tuggle  
Urban Search Corp.of Chicago

Kristi Roque  
Baird & Warner

Anne Rodia  
Koenig & Strey Real Living

Kimberly Ehler  
@properties

Jennifer Teadt Long  
Prudential Rubloff

Dana Berke  
Dana Berke

Sharon Sweeney  
Prudential Rubloff

Nancy McAdam  
Jameson Sotheby's  
International Realty

JoEllen Oster  
Chicago Sky View Realty, LLC

Stephen Porter  
iTown Realty

Gerard Scheffler  
Home Gallery, Inc.

Chris Vasilakopoulos  
Dream Town Realty

Mildred Shemluck  
Coldwell Banker Residential

Pearce Lashmett  
Koenig & Strey Real Living

Brian Loomis  
Coldwell Banker Residential

Joseph Betancourt  
Betancourt Realty

Charles Schnuda  
Prudential Rubloff

Nancy Claussen  
Coldwell Banker Residential

Ann Connolly  
Dream Town Realty

Fran Bailey  
Baird & Warner

Matthew Mika  
ERA Realife Realty

Peter Bellert  
Century 21 McMullen

**Residential Sales  
Volume \$6+ Million  
TEAMS**

The Yeager Team  
Juliana Yeager  
@properties

Nice Pad Real Estate  
Christopher Pagano  
Coldwell Banker Residential

The Quinntessential Team  
Peggy Quinn  
Koenig & Strey Real Living

### Residential Sales Volume \$5+ Million INDIVIDUALS

Regina Zak Tomas  
RE/MAX City

Connie Abels  
RE/MAX Edge

Pamela Marshek  
Coldwell Banker Residential

Jordan Chalmers  
Baird & Warner

Tiffany Toy  
Lucky Land Realty, Inc.

Alice Berger  
@properties

Kirsten Stumpf  
Charles Rutenberg Realty

Brian Ban  
RE/MAX Exclusive Properties

Michael Zapart  
RE/MAX AllStars

Michael Michalak  
RE/MAX Signature

CJ George  
Dream Town Realty

Laura Meier  
@properties

Karen Morris  
Prudential Rubloff

Sheri Kamikow  
Coldwell Banker Residential

Chi Zhang  
Coldwell Banker Residential

Michael Kennelly  
Draper & Kramer Residential

Kimberly Barnett  
@properties

Kay Goldberg  
Prudential Rubloff

Joseph Pasquesi  
Prudential Rubloff

Jennifer Cummings  
Baird & Warner

Frederick Carmean  
@properties

Mary Quincannon  
@properties

Jodi Slutzky  
@properties

Ellen Webber  
@properties

Randall Ferino  
Rick Levin & Associates

Matthew Ohlsen  
Jameson Sotheby's  
International Realty

Vera Perner  
Coldwell Banker Residential

Linda Metz  
Koenig & Strey Real Living

Bridget Carroll  
@properties

Julie Chesne  
Prudential Rubloff

Michael McCallum  
Baird & Warner

Andrew Gersten  
Prudential Rubloff

Jesus Gamboa  
First Rate Properties

Barbara Binik  
Baird & Warner

Wilfredo Aguilar Jr.  
Property Consultants Realty

Angela Hotca  
Century 21 McMullen

George Patrick  
Koenig & Strey Real Living

Burt Fujishima  
Coldwell Banker Residential

Continued on page 30



# Congratulations Top Producers of 2012

## Residential Sales by Individuals & Teams: Units & Dollar Volume

Continued from page 29

Janet Seehausen Urban Real Estate	Sabina Kontos Jameson Sotheby's International Realty	Judel Roberts Keller Williams Premier Realty	Marissa Lanzito @properties	Monika Church Access Realty Group, Inc.
Edward Hester Dream Town Realty	Michelle Martin @properties	Marna Spizz Marna Spizz	Ryan Casper d'aprile properties llc	Cathy Gibson Fay Koenig & Strey Real Living
James Ongena @properties	David Hanna Realty Executives Source One	Stephanie Wesson Dream Town Realty	Stephen Northey Koenig & Strey Real Living	Dorothy Zielinski RE/MAX City
John Coleman Baird & Warner	Brian Grienberger Dream Town Realty	Francisco Quintero Jr. Golden Homes Real Estate Inc.	Thomas Rubin Fulton Grace Realty	Joseph Pinto Chicago Home Estates, Inc.
Margaret Boyle Koenig & Strey Real Living	Lois Harb Baird & Warner	Robert Lulkiewicz American International Realty	Edward Skae Coldwell Banker Residential	Victoria Matterna Baird & Warner
Christopher Stefani d'aprile properties llc	Juan Peralta Panamerican Real Estate, Inc.	Mick Bess Century 21 McMullen	John Calkins Conlon: A Real Estate Company	<b>Residential Sales Volume \$5+ Million TEAMS</b>
Linda Broznowski @properties	Irene Kwasny RE/MAX Vision 212	James Buczynski Conlon: A Real Estate Company	Clare Spartz Prudential Rubloff	The RSC Team
Salem Gorail Coldwell Banker Residential	Mary Ellen Considine Coldwell Banker Residential	Christopher Sterling Prudential Rubloff	Joe Kennedy @properties	Pamela Martin Realty Services Consortium
Nancy Nugent Prudential Rubloff	Margaret Finegan Keller Williams Preferred Realty	Kelly Klaff RE/MAX Vision 212	Joan Dim Baird & Warner	My Chicago Properties Group
Jennifer Laskov Prudential Rubloff	Eugene Biondi Coldwell Banker Residential	Caryn Miller Zip Realty, Inc.	Joshua Weinberg Weinberg Choi Realty Inc.	Lisa McMillan @properties
Scott Rife Prudential Rubloff	Verna Stovall Baird & Warner	Cheryl Turchi-Bussmann Jameson Sotheby's International Realty	Judy Howard Prudential Rubloff	Brett Huelat Brett Huelat @properties
Randie Shapiro Koenig & Strey Real Living	Sharon Gillman Baird & Warner	Christopher Norton Domain Realty	Linda Lee Century 21 McMullen	The Moser Group James Moser Coldwell Banker Residential
Joe Castillo ERA Mi Casa Real Estate	Tim Manning @properties	Alana Golubic Coldwell Banker Residential	James Horwath Prudential Rubloff	Chicago Real Estate Group Wade Marshall Prudential Rubloff
Sybil Martin Coldwell Banker Residential	David Goodchild Weichert REALTORS® Goodchild Homes	Jane Stahmer @properties	Ivelina Stoyanova Redline Realty, LLC	Lake Effect Chicago Kevin Van Eck @properties
Leo Kassin Dream Town Realty	Susan Lawrence @properties	Holly Bergren Conlon: A Real Estate Company	Weston Harding X Plus Real Estate	Maguire England Team Frank Maguire Baird & Warner
Julie Tag @properties	Joanna Olszynska Jameson Sotheby's International Realty	Lee Cherney @properties	Lee Diamond Big Shoulders Realty, LLC	A Team Anita Janczewski Chicago Area Realty Inc.
Sophia Worden Prudential Rubloff	Jack Stempien RE/MAX AllStars	Michael Drommerhausen Prudential Rubloff	Lisa Resek-Peck @properties	The Hillebrand Team Heather Hillebrand Dream Town Realty
Jeffrey Kropp The Home Buyer Agents	Maureen Barone Coldwell Banker Residential	Patrick McAloon Keller Williams Premier Realty	Jeanne Keating @properties	<b>CR</b>
Dana Surcel Onix Realty, Inc.	Judy Marszalek Keller Williams Realty Partners	Tiffany Moret @properties	Santiago Moreno Prudential Rubloff	
Elizabeth Sidorowicz RE/MAX Signature	Linette Thompson @properties	Samantha O'Keefe @properties	Lisa Keating Century 21 Alonzo & Associates	
Kristine Kramer @properties	Pamela Sage Baird & Warner	Frederic Scovell Coldwell Banker Residential	David Mahoney Jameson Sotheby's International Realty	
John Irwin Baird & Warner	Sonia Madden Prudential Rubloff	Alexander Haried Redfin Corporation	Amy Morro Baird & Warner	
Patty Cerny Baird & Warner	Sohail Salahuddin Jameson Sotheby's International Realty	Richard Evans Coldwell Banker Residential	Linda Goldman Coldwell Banker Residential	
Janis Northon Prudential Rubloff	Bernadette Kettwig @properties	Charles Nicholson Nicholson Real Estate Services	Eric Carlson Baird & Warner	
Lance Kirshner @properties	Michael Gerhardt RE/MAX Edge	Michael Barz City Front Realty Group	Matt Silver Urban Real Estate	
Hunter Andre Coldwell Banker Residential	Craig Easley @properties	James Miller Direct Broker LLC	Azar Katibeh American Invsco Realty LLC	
Andrea Geller Coldwell Banker Residential	Peter Chrysanthou Prime Real Estate Group, Inc.	Elizabeth LaTour Dream Town Realty	So Yin Ng Goodland Realty Inc.	
Sandra Kite Koenig & Strey Real Living	Darragh Landry Conlon: A Real Estate Company	Edward Van Landmark & Property Group, Inc.	Naseem El-Barbarawi Coldwell Banker Residential	
James Flanders Alliance Properties		Carol Prieto Jameson Sotheby's International Realty	Anjum Chohan Mutual Realty LLC	

# In the *Words* of Top Producers...

“With such a decrease in inventory and large demand, I found it necessary to be on the top of the market for new inventory...

**Finding new listings and being ready to show them to clients the first day on the market is a ‘must’ again, as it was in the 1990s.”**

Ed Jelinek, Coldwell Banker  
2012 Silver Level Achiever – Volume Sold



“Complete your deals from beginning to end - your work doesn’t stop with the signing of the contract. Your efforts are required during the attorney/inspection review, the appraisal process and at the closing table.”

Eudice Fogel, Prudential Rubloff  
2012 Silver Level Achiever – Volume Sold

“Stay on top of trends. This industry is always changing. You must quickly adapt and learn how to innovate! **Surround yourself with top producers and like-minded individuals,** as they will push you to be the best that you can be.”

Stephany Oliveros, CHI Properties  
2012 Gold Level Achiever – Units Sold



“No matter how bad or good the market is, there is always opportunity. I am developing models to attract buyers into the home buyers’ market. Success is founded in mindset. **This economy is a gift. It will drive you to become the best.”**

Frank Montro, Oak Realty  
2012 Platinum Achiever – Units Sold and Gold Level Achiever – Volume Sold

“Be open-minded as to where you will find your next client... **I made sure that I continued hedging my marketplace.** I grew my North Shore inventory more than normal and continued working Chicago. Have consistently sold in both markets for the last 14 years.”

Kathleen Menighan Wilson, Prudential Rubloff  
2012 Bronze Level Achiever – Volume Sold



# 2012 Top Producers by Neighborhood

## Total Units Sold

### West Towns Neighborhoods

- 402 - BERWYN  
**Hector Garcia**  
RE/MAX Partners
- 403 - FOREST VIEW  
No Clear Top Producer\*
- 404 - STICKNEY  
**Allen Snyder**  
RE/MAX Partners
- 534 - LYONS  
**Francisco Quintero Jr.**  
Golden Homes Real Estate Inc.
- 534 - LYONS  
**Alberto Diaz**  
Nu Vision Real Estate
- 534 - LYONS  
**Ayoub Rabah**  
Great Street Properties, Inc.
- 547 - NORTH RIVERSIDE  
No Clear Top Producer\*
- 650 - CICERO  
**Juan Del Real**  
Solutions Realty Inc.

### Chicago Neighborhoods

- 8001 **Connie Abels**  
RE/MAX Edge
- 8002 **Phyllis Smith**  
Century 21 Affiliated
- 8003 **Mario F. Greco**  
Prudential Rubloff
- 8004 **Janelle Dennis**  
@properties
- 8005 **Beata Gaska**  
Sergio & Banks Real Estate
- 8006 **Mario F. Greco**  
Prudential Rubloff
- 8007 **Jeffrey Lowe**  
Prudential Rubloff
- 8008 **Gail Spreen**  
Streeterville Properties
- 8009 **Mary Beth Balcarcel**  
Century 21 McMullen
- 8010 **Lisa Sanders**  
Baird & Warner
- 8011 **Colin Hebson**  
Dream Town Realty
- 8012 **Linda Kramer**  
Baird & Warner
- 8013 **Brent J. Rosenbower**  
Prudential Rubloff
- 8014 **Adam Wavrunek**  
Domain Realty
- 8015 **Robert Padron**  
RE/MAX Cityview
- 8016 **Mario F. Greco**  
Prudential Rubloff

- 8017 **Phyllis Bisceglie**  
**TIE** Sergio & Banks Real Estate
- 8017 **Adam Wavrunek**  
**TIE** Domain Realty
- 8018 **Agnieszka Zak**  
**TIE** Coldwell Banker Residential
- 8018 **Ashley Lebovic**  
**TIE** All Realty Group, Inc.
- 8018 **Ayoub Rabah**  
**TIE** Great Street Properties, Inc.
- 8018 **Ira Mizell**  
**TIE** Goldtree Realty
- 8019 **Rosario Terracciano**  
Resurrecting Real Estate Corp.
- 8020 **Yolanda Arroyo**  
CVN Realty LLC
- 8021 **Chi Zhang**  
Coldwell Banker Residential
- 8022 **Karen Biazar**  
North Clybourn Group, Inc.
- 8023 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8024 **Karen Biazar**  
North Clybourn Group, Inc.
- 8025 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8026 **Rosario Terracciano**  
Resurrecting Real Estate Corp.
- 8027 **Ayoub Rabah**  
**TIE** Great Street Properties, Inc.
- 8027 **Jason Shapiro**  
**TIE** Rising Realty, LLC
- 8027 **Angel Navarro**  
**TIE** RE/MAX Signature
- 8027 **Rosario Terracciano**  
**TIE** Resurrecting Real Estate Corp.
- 8028 **Garrison Benson**  
Garrison Partners
- 8029 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8030 **Mauricio Gonzalez**  
Citywide Realty LLC
- 8031 **Miguel Chacon**  
Better Living Realty
- 8032 **Leila Zammatta**  
Magellan Realty LLC
- 8033 **Nadine Ferrata**  
Coldwell Banker Residential
- 8034 **Hermia Cheung**  
Richland Realty Company
- 8035 **Michael Giliano**  
Prudential Rubloff
- 8036 **Michael Kennelly**  
Draper & Kramer Residential
- 8037 No Clear Top Producer\*
- 8038 **Tia Dudley**  
CIT Property Group, Inc.

- 8039 **Hasani Steele**  
RE/MAX Premier Properties
- 8040 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8041 **Jeanne Spurlock**  
Century 21 Kennedy Ryan, Et Al
- 8042 **Tia Dudley**  
CIT Property Group, Inc.
- 8043 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8044 **Frank Montro**  
**TIE** Oak Realty of Chicago, Inc.
- 8044 **Andre Bennett**  
**TIE** Royal Crest Realty, Inc.
- 8045 **James Bohannon**  
Enterprise Realty Power Broker
- 8046 **Frank Montro**  
**TIE** Oak Realty of Chicago, Inc.
- 8046 **Krystyna Stachurska**  
**TIE** Stachurska Real Estate, Inc.
- 8047 No Clear Top Producer\*
- 8048 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8049 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8050 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8051 **Rigoberto Garcia**  
Grinker & Garcia Real Estate
- 8051 **Gerard Lewis**  
Better Homes For America, LLC
- 8052 **Pastora Sanchez**  
Central Realty -  
Kralj & Sanchez
- 8053 **Gary Weglarz**  
Applebrook Realty, Inc.
- 8054 No Clear Top Producer\*
- 8055 **Rigoberto Garcia**  
Grinker & Garcia Real Estate
- 8056 **Mark Nowak**  
Nowak Realty
- 8057 **Maria Castillo**  
**TIE** ERA Mi Casa Real Estate
- 8057 **Uriel Ayala**  
**TIE** ERA Mi Casa Real Estate
- 8058 **So Yin Ng**  
Goodland Realty Inc.
- 8059 **Alice Tse**  
Landmark & Property  
Group, Inc.
- 8060 **Alice Tse**  
Landmark & Property  
Group, Inc.
- 8061 **Angel Aguilar**  
RE/MAX Fidelity
- 8062 **Ubaldo Garcia**  
**TIE** ERA Mi Casa Real Estate
- 8062 **Maria Castillo**  
**TIE** ERA Mi Casa Real Estate

- 8063 **Maria Castillo**  
**TIE** ERA Mi Casa Real Estate
- 8063 **Antonio Castaneda**  
**TIE** Su Familia Real Estate
- 8063 **Jenny Lima**  
**TIE** ERA Mi Casa Real Estate
- 8063 **Salvador Gonzalez**  
**TIE** ERA Mi Casa Real Estate
- 8063 **Luz Renteria**  
**TIE** Su Familia Real Estate
- 8063 **Nelly Lara**  
**TIE** Su Familia Real Estate
- 8064 **Julie Anderson**  
RE/MAX 10
- 8065 **Salvador Gonzalez**  
**TIE** ERA Mi Casa Real Estate
- 8065 **Maria Castillo**  
**TIE** ERA Mi Casa Real Estate
- 8066 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8067 **Ayoub Rabah**  
Great Street Properties, Inc.
- 8068 **Constantine Grapsas**  
**TIE** Constantine J. Grapsas
- 8068 **Rosario Terracciano**  
**TIE** Resurrecting Real Estate Corp.
- 8069 **Henry Torn**  
New Market Realty, Inc.
- 8070 **Gary Weglarz**  
Applebrook Realty, Inc.
- 8071 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8072 **Bernadette Molloy**  
Molloy & Associates, Inc.
- 8073 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8074 **Larry Anoman**  
Anoman and Associates
- 8075 **Gary Weglarz**  
Applebrook Realty, Inc.
- 8076 **Barbara Szymanska**  
**TIE** Lakewood Realty Group, Inc.
- 8076 **Rosario Terracciano**  
**TIE** Resurrecting Real Estate Corp.
- 8076 **Ewa Kocoj**  
**TIE** Century 21 Grande Realty
- 8076 **Eva Cuper**  
**TIE** EHomes Realty, Ltd
- 8077 **Margaret Dralyuk**  
Dralyuk Real Estate



\*Neighborhood Top Producer must have sold a minimum of three properties in the neighborhood specified, otherwise no clear top producer is listed.

# 2012 Top Producers by Neighborhood

Dollar Volume Sold

## West Towns Neighborhoods

- 402 - BERWYN  
**Hector Garcia**  
RE/MAX Partners
- 403 - FOREST VIEW  
**Angel Aguilar**  
RE/MAX Fidelity
- 404 - STICKNEY  
**Hector Garcia**  
RE/MAX Partners
- 534 - LYONS  
**Francisco Quintero Jr.**  
Golden Homes Real Estate Inc.
- 547 - NORTH RIVERSIDE  
**Vincent Scott**  
Prudential Rubloff
- 650 - CICERO  
**Juan Del Real**  
Solutions Realty Inc.

## Chicago Neighborhoods

- 8001 **Connie Abels**  
RE/MAX Edge
- 8002 **Phyllis Smith**  
Century 21 Affiliated
- 8003 **Marlene Granacki**  
RE/MAX Exclusive Properties
- 8004 **Deborah Hess**  
Conlon: A Real Estate Company
- 8005 **Jeffrey Lowe**  
Prudential Rubloff
- 8006 **Jeffrey Lowe**  
Prudential Rubloff
- 8007 **Emily Sachs Wong**  
Koenig & Strey Real Living
- 8008 **Chezi Rafaeli**  
Coldwell Banker Residential
- 8009 **Mary Beth Balcarcel**  
Century 21 McMullen
- 8010 **Lisa Sanders**  
Baird & Warner
- 8011 **Colin Hebson**  
Dream Town Realty
- 8012 **Linda Kramer**  
Koenig & Strey Real Living
- 8013 **Andrew Glatz**  
Crown Heights Realty
- 8014 **Deborah Hess**  
Conlon: A Real Estate Company
- 8015 **Janet Robertson**  
Century 21 McMullen
- 8016 **Mario Greco**  
Prudential Rubloff
- 8017 **Phyllis Bisceglie**  
Sergio & Banks Real Estate
- 8018 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8019 **Yolanda Arroyo**  
CVN Realty LLC
- 8020 **Corina Flores-Moradi**  
RE/MAX Signature
- 8021 **Chi Zhang**  
Coldwell Banker Residential
- 8022 **Karen Biazar**  
North Clybourn Group, Inc.
- 8023 **Karen Biazar**  
North Clybourn Group, Inc.
- 8024 **Karen Biazar**  
North Clybourn Group, Inc.
- 8025 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8026 **Scott Siegel**  
Siegel Realty &  
Finance Group
- 8027 **Mauricio Gonzalez**  
Citywide Realty LLC
- 8028 **Garrison Benson**  
Garrison Partners
- 8029 **John Letts**  
Letts Investment Realty, Inc.
- 8030 **Maria Galindo**  
Century 21 Salamanca Realty
- 8031 **Karen Biazar**  
North Clybourn Group, Inc.
- 8032 **Leila Zammatta**  
Magellan Realty LLC
- 8033 **Nadine Ferrata**  
Coldwell Banker Residential
- 8034 **Hermia Cheung**  
Richland Realty Company
- 8035 **Michael Giliano**  
Prudential Rubloff
- 8036 **Michael Kennelly**  
Draper & Kramer Residential
- 8037 **James Bohannon**  
Enterprise Realty  
Power Broker
- 8038 **Hasani Steele**  
RE/MAX Premier Properties
- 8039 **Janice Smith**  
@properties
- 8040 **Hasani Steele**  
RE/MAX Premier Properties
- 8041 **Robert Sullivan**  
Urban Search Corp.  
of Chicago
- 8042 **Hasani Steele**  
RE/MAX Premier Properties
- 8043 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8044 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8045 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8046 **Frank Montro**  
Oak Realty of Chicago, Inc.

- 8047 **Sonia Figueroa**  
**TIE** Home Evolucion Real Estate
- 8047 **Alicja Koszyk**  
**TIE** Home Evolucion Real Estate
- 8048 **John Munson**  
Anchor Realty Group, Inc.
- 8049 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8050 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8051 **Norma Estrada**  
Bloom/Quintero Realty Co.
- 8052 **Pastora Sanchez**  
Central Realty -  
Kralj & Sanchez
- 8053 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8054 **William Whitfield**  
Jameson Sotheby's  
International Realty
- 8055 **Pastora Sanchez**  
Central Realty -  
Kralj & Sanchez
- 8056 **Bernadeta Siek**  
Charles Rutenberg Realty
- 8057 **Maria Castillo**  
ERA Mi Casa Real Estate
- 8058 **So Yin Ng**  
Goodland Realty Inc.
- 8059 **Alice Tse**  
Landmark & Property  
Group, Inc.
- 8060 **Jennifer Liu**  
Jameson Sotheby's  
International Realty

- 8061 **Tiffany Toy**  
Lucky Land Realty, Inc.
- 8062 **Ubaldo Garcia**  
ERA Mi Casa Real Estate
- 8063 **Maria Castillo**  
ERA Mi Casa Real Estate
- 8064 **Julie Anderson**  
RE/MAX 10
- 8065 **Salvador Gonzalez**  
ERA Mi Casa Real Estate
- 8066 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8067 **Miroslaw Cieslowski**  
Hometown Real Estate
- 8068 **Harriett Martin**  
Anchor Realty Group, Inc.
- 8069 **Henry Torn**  
New Market Realty, Inc.
- 8070 **Julita Piotrowska**  
Home Target Realty, Inc.
- 8071 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8072 **Bernadette Molloy**  
Molloy & Associates, Inc.
- 8073 **Frank Montro**  
Oak Realty of Chicago, Inc.
- 8074 **Steven Bialczak**  
First Rate Real Estate
- 8075 **Mary Ellen Fitzgerald**  
Fitzgerald Real Estate Inc.
- 8076 **Jadwiga Jaszczolt**  
Century 21 Grande Realty
- 8077 **John Wyman**  
@properties

CR

