



TOP PRODUCERS OF 2008



THRIVE IN '09

Bravo!

**Congratulations to the
true Real Estate Warriors!
You are the survivors
in this difficult market,
the who's who in
Chicago real estate!**

**Wow!!! What a year to
be a top producer!**

**Thanks for supporting Guaranteed Rate.
We look forward to a long-lasting relationship!**

guaranteed **Rate**®

THRIVE IN '09

2008 Sales Awards

Chicago's real estate top producers all have one thing in common - when the market gets challenging, they find ways to embrace it. We celebrate the achievements of more than 1,000 top-producing REALTORS® as a way to foster confidence in the market and inspire others to remember why they joined our industry.

Tonight the true spirit of the REALTOR® community shines through as our top producers offer advice on how to thrive in '09. As you read this program, you will find a list of the top-producing MRED users from the Chicago Association of REALTORS®. You will also find many agents' words of wisdom including tips that helped them succeed in 2008 and their advice for 2009. The data is based on the statistics pulled from MRED on January 15, 2009.

Congratulations to all of our members for their hard work in 2008 and best wishes for a prosperous 2009.

An Extra Special **THANK YOU**
to the Sales Awards Committee



CHAIR
MABEL GUZMAN
Century 21 S.G.R., Inc.



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New West Realty, Inc.

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Jameson Real Estate

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ABR, CIPS, CRS, GRI
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Platinum Level Achiever

Residential Sales Exceeding 200 Units



ARTHUR
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Chicago Realty
Partners, Ltd.



MICHAEL
HOLTORF
Equity Brokerage
Services



RALPH
OLIVA
Coldwell Banker
Residential



AYOUB
RABAH
Great Street
Properties, Inc.



CHRISTOPHER
FEURER
Jameson
Real Estate



GARY
WEGLARZ
Applebrook
Realty, Inc.



MARIO
GRECO
Rubloff



LINDA
O'DONNELL
RE/MAX Signature



ROBERT
PICCIARIELLO CPA
Prelo Realty Group

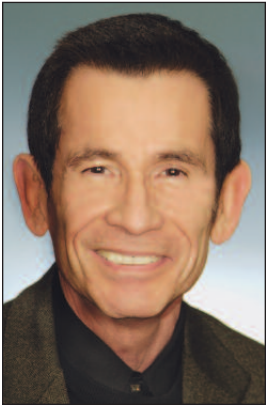
“ I didn't change how I did business or any of my systems, but I did **convert my Web site to a blog-centered Web site to improve SEO results.**”

Mario Greco
Rubloff



Platinum Level Achiever

Residential Sales Exceeding \$80 Million in Sales



RALPH
OLIVA
Coldwell Banker
Residential



MICHAEL
HOLTORF
Equity Brokerage
Services



LEILA
ZAMMATTA
Magellan
Realty LLC



MARIO
GRECO
Rubloff



CHRISTOPHER
FEURER
Jameson
Real Estate



IRIS
ADE
Prudential Preferred
Properties



JEFFREY
LOWE
Prudential Preferred
Properties



ARTHUR
CIRIGNANI CCIM
Chicago Realty
Partners, Ltd.

“ In 2009 it is back to sales/service basics. Get informed. Know the communities you choose to work in. And finally, expand your brand in the marketplace.”

Iris Ade
Prudential Preferred Properties



Gold Level Achiever

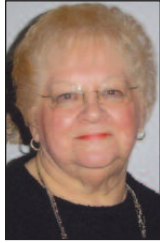
Residential Sales between 100 – 199 Units



IRIS ADE
Prudential Preferred Properties



JOSEPH THOUVENELL
P.R.S. Associates, Inc.



SALLY CRACHY
Applebrook Realty, Inc.



LEILA ZAMMATTÀ
Magellan Realty LLC



TIMOTHY BLOMQUIST
The Lake Shore Drive Group



STEFANIE NEUMAN
Coldwell Banker Residential



JEFFREY LOWE
Prudential Preferred Properties



JASON SHAPIRO
Rising Realty, LLC



SCOTT BERG
Berg Properties



NICHOLAS SIGNORELLO
Signorello Realty, Inc.



MATT GARRISON
Coldwell Banker Residential Brokerage



GEORGE VLASIS
George Vlasis Realty



BARBARA O'CONNOR
Koenig & Strey GMAC Real Estate



ART COLLAZO
Koenig & Strey GMAC Real Estate



DAVID WOLF
@properties



BARBARA THOUVENELL
P.R.S. Associates, Inc.

Gold Level Achiever

Residential Sales between \$35 – \$79 Million

NOT PICTURED
BURTON GLAZOV
JMB Realty Corp.



ROBERT PICCIARIELLO,
CPA
Prelo Realty Group



JENNIFER AMES
Coldwell Banker Residential Brokerage



FRANCESCA ROSE
Prudential Preferred Properties



SCOTT BERG
Berg Properties



AYOUB RABAH
Great Street Properties, Inc.



DAVID WOLF
@properties



STEFANIE NEUMAN
Coldwell Banker Residential



JOANNE NEMEROVSKI
Prudential Preferred Properties



MATT GARRISON
Coldwell Banker Residential Brokerage



COLIN HEBSON
@properties



ARTHUR SLAVEN
Centrum Properties, Inc.



KAREN BIAZAR
North Clybourn Group, Inc.



BARBARA O'CONNOR
Koenig & Strey GMAC Real Estate



BRANT W. BOOKER
Jameson Real Estate



ELIZABETH B. BALLIS
Coldwell Banker Residential



NATASHA L. MOTEV
Koenig & Strey GMAC Real Estate

Silver Level Achiever

Residential Sales between 60 – 97 Units



MICHAEL BERG
Berg Properties



ROMAN CIRIGNANI
Chicago Realty Partners, Ltd.



DARYL RUSSELL
Williamson Realty



FRANCESCA ROSE
Prudential Preferred Properties



COLIN HEBSON
@properties



BRANT W. BOOKER
Jameson Real Estate



CHRIS BRODERICK
Consumers Choice Realty, Inc.



MARC BULANDR
SocioHomes



ERIK SACHS
RpV Realty



VASILE B. SAVA
Global Financing Investment



KAREN BIAZAR
North Clybourn Group, Inc.



MANOJ MUKKADA
Keller Williams Realty - West Loop



ERIC MUNDY
The Lake Shore Drive Group



GRACE SERGIO
Sergio & Banks



ARCENIO SALINAS
Crosstown Realty



ANDRE BENNETT
Royal Crest Realty, Inc.



SCOTT P. GRADEN
@properties



RYAN M. D'APRILE
D'Aprile Realty



RONALD L. BRANCH
RLB Realty Group, Inc.

Silver Level Achiever

Residential Sales between \$24 – \$34 Million



ART COLLAZO
Koenig & Strey GMAC Real Estate



EMILY SACHS WONG
Koenig & Strey GMAC Real Estate



VASILE B. SAVA
Global Financing Investment



CHEZI RAFAELI
Coldwell Banker Residential Brokerage



RICHARD KASPER
Sudler Sotheby's International Realty



MICHAEL BERG
Berg Properties



KEVIN S. WOOD
Rubloff



NAOMI WILKINSON
Magellan Realty LLC



AMY SETTICH
New West Realty Inc.



LINDA O'DONNELL
RE/MAX Signature



EDWARD JELINEK
Coldwell Banker Residential Brokerage



TIMOTHY M. SALM
Sudler Sotheby's International Realty



MARIAM HARPUR
Macon Realty LLC



IAN SCHWARTZ
Coldwell Banker Residential



CHRIS BRODERICK
Consumers Choice Realty, Inc.



STEVEN E. GRAF
@properties



NADINE FERRATA
Coldwell Banker Residential



MANOJ MUKKADA
Keller Williams Realty - West Loop



JANE S. FIELD
Koenig & Strey GMAC Real Estate



EUDICE S. FOGEL
Rubloff
















































TIMOTHY SHEAHAN
Sudler Sotheby's International Realty



MILLIE ROSENBLUM
Baird & Warner

Bronze Level Achiever

Residential Sales between 37 – 59 Units

No Photo Available	 PATRICIA RODRIGUEZ Jameson Real Estate	 RICHARD KASPER Sudler Sotheby's International Realty	 EDWARD JELINEK Coldwell Banker Residential Brokerage	No Photo Available	 JOHN FUNK eMarket Realty, Inc.	 ARTHUR SLAVEN Centrum Properties, Inc.	 JENNIFER AMES Coldwell Banker Residential Brokerage	No Photo Available	 CONSTANTINE GRAPSAS Constantine J. Grapsas	 GARRISON P. BENSON Garrison Partners	 MARIAM HARPUR Macon Realty LLC	
 DAVID WIENCZEK @properties	 HASANI STEELE @properties	 KELLY WONG Coldwell Banker Residential	 ALICE JENNETT Rubloff	 CINDY MOLITOR New West Realty Inc.	 THOMAS FEDDOR Keller Williams Realty - West Loop	 PAUL CHASON JAB Real Estate, Inc.	 BRENDA TABAK Coldwell Banker Residential	 ANTHONY MADONIA @properties	 JOE ZIMMERMAN @properties	 JENNIFER MILLS Koenig & Strey GMAC Real Estate	No Photo Available	
 RICHARD MENDOZA Bella Properties Chicago Co.	 MARIA CASTILLO ERA Mi Casa Real Estate	 MELANIE GIGLIO Sergio & Banks	 WILLIAM KNAPP Lake Shore Drive Realty, Inc.	 GENNA C. HILL @properties	 ALESSANDRA HALLIBURTON Halli Enterprises LLC	 TINA L. FELDSTEIN Koenig & Strey GMAC Real Estate	 ELIZABETH BALLIS Coldwell Banker Residential Brokerage	 NICK PATTERSON Kale Realty	 NICHOLAS COLAGIOVANNI Baird & Warner	No Photo Available	 TIMOTHY SHEAHAN Sudler Sotheby's International Realty	
 NADINE FERRATA Coldwell Banker Residential	 IAN SCHWARTZ Coldwell Banker Residential	No Photo Available	 PHILLIP L. BUOSCIO Buoscio Brokerage Inc.	No Photo Available	 JILL HARE Jameson Real Estate	 JACK STEMPIEN RE/MAX City REALTORS®	 PETER TORTORELLO Koenig & Strey GMAC Real Estate	No Photo Available	 IVAN B. MARIDUENA Jennings Realty, Inc.	 NICHOLAS RADAKOVICH Home Center Realty	 DANA BERKE Dana Berke	No Photo Available
No Photo Available	No Photo Available	 ROBIN W. MINER @properties	No Photo Available	No Photo Available	 SAM B. SHAFFER Chicago Properties, Inc.							
 GEORGE P. SCHULTZ @properties	 CURT A. RATCLIFF @properties	 MONIQUE S. WASHINGTON Coldwell Banker Residential	No Photo Available									

2008 Rookies

Units Winners

CHICAGO CENTRAL
JARED DUNN
Dream Town Realty

CHICAGO NORTH
RACHEL KALOCINSKI
Bella Properties Chicago Co.

CHICAGO SOUTH
CLIFFORD GLOVER
Glover Realty, LLC

CHICAGO WEST
HERSHIE WEINGARTEN
DWA Capital Group Realty, Inc.

Bronze Level Achiever

Residential Sales between \$16 – \$24 Million in Sales



JENNIFER MILLS
Koenig & Strey
GMAC
Real Estate



NICHOLAS COLAGIOVANNI
Baird & Warner



PAMELA G. RUEVE
Coldwell Banker
Residential



DAVID G. WIENCEK
@properties



LAURA D. RUBIN
Baird & Warner



GARY J. WEGLARZ
Applebrook
Realty, Inc.



KRISTI J. GUNTHER
RE/MAX
Exclusive
Properties



ROBERT JOHN ANDERSON
Baird & Warner



DANIEL A. GLUCK
@properties



LINDA LEVIN
Jameson
Real Estate



JASON H. SHAPIRO
Rising Realty,
LLC



MELINDA A. JAKOVICH
Coldwell Banker
Residential



TIMOTHY BLOMQUIST
The Lake Shore
Drive Group



TRICIA FOX
Keller Williams
Gold Coast



LISA MADONIA
@properties



CAROL N. DURAN
Rubloff



ROBIN W. MINER
@properties



BRAD H. LIPPITZ
Brad Lippitz Real
Estate Group



ANTHONY MADONIA
@properties



MARY J. BENNETT
Koenig & Strey
GMAC
Real Estate



RYAN M. D'APRILE
D'Aprile Realty



ANNA ROBERTSON
Jameson
Real Estate



MELANIE M. GIGLIO
Sergio & Banks



No Photo Available
MARLENE S. GRANACKI
RE/MAX
Exclusive
Properties



LEAH HARRIETT
Koenig & Strey
GMAC
Real Estate



JOE ZIMMERMAN
@properties



MARY S. QUINCANNON
@properties



No Photo Available
MICHAEL G. KENNELLY
Draper & Kramer
Residential



SCOTT P. GRADEN
@properties



BETH K. WEXLER
@properties



BRENDA TABAK
Coldwell Banker
Residential



No Photo Available
TODD L. SIEGEL
MLS Connect
Inc.



LAURA E. TOPP
Koenig & Strey
GMAC
Real Estate



No Photo Available
MARC B. BULANDOR
SocioHomes



GREG ALLEN
ELDRIDGE
@properties



BETH WEXNER
@properties



GRACE SERGIO
Sergio & Banks



BRUCE JOHNSON-REID
Jameson
Real Estate



THOMAS FEDDOR
Keller Williams
Realty West
Loop



ANTHONY ZASKOWSKI,
CCIM
Property
Consultants
Realty



JILL HARE
Jameson
Real Estate



PETER M. TORTORELLO
Koenig & Strey
GMAC
Real Estate



No Photo Available
SAM B. SHAFFER
Chicago
Properties, Inc.



PATRICK DEVEREUX
Coldwell Banker
Residential



GARRISON P. BENSON
Garrison Partners



NICHOLAS R. SIGNORELLO
Signorello
Realty, Inc.



CINDY S. MOLITOR
New West
Realty Inc.



RANDY MCGHEE
Koenig & Strey
GMAC
Real Estate



MARGARET P. CARLSSON
Rubloff



CHAZ W. WALTERS
Sudler Sotheby's
International
Realty



JOHN FUNK
eMarket
Realty, Inc.



BRETT NOVACK
Jameson
Real Estate



MARILYN LISSNER
Rubloff



PAUL CHASON
JAB
Real Estate, Inc.



TINA L. FELDSTEIN
Koenig & Strey
GMAC
Real Estate



MAUREEN MURNANE
Coldwell Banker
Residential

of the Year

Volume Winners

CHICAGO CENTRAL
JAMES F.
SULLIVAN
Law Office of James F. Sullivan

CHICAGO NORTH
MARK R.
CAHAN
Mark R. Cahan Realty

CHICAGO SOUTH
JUSTIN
HESSE
Premier Properties LLC

CHICAGO WEST
HERSHIE
WEINGARTEN
DWA Capital Group Realty, Inc.

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

RESIDENTIAL SALES 30 - 36 UNITS

Bessie Alvarez
@properties

Emily Sachs Wong
Koenig & Strey
GMAC Real Estate

Scott A. Hoskins
CMK Realty

Elizabeth V. Goodchild
Weichert REALTORS®
Goodchild Homes

Anthony Zaskowski, CCIM
Property Consultants Realty

Raymond Barrera
Villarreal Real Estate, Inc.

Amy Settich
New West Realty, Inc.

Deborah M. Hess
Sudler Sotheby's
International Realty

Michael Shenfeld
Koenig & Strey
GMAC Real Estate

Janet L. Fitzpatrick
Koenig & Strey
GMAC Real Estate

Robert John Anderson
Baird & Warner

Patrick J. Ryan
@properties

Victor D. Ponto
Island Real Estate Corp.

Jason Vondrachek
Quest Realty Group

Kristi J. Gunther
RE/MAX Exclusive Properties

Ted Nash
Jameson Real Estate

Edward Hester
Dream Town Realty

Michael A. Stangel
Keller Williams Realty Partners

Daniel A. Glick
@properties

Michelle Browne
Rubloff

Kevin Knepp
Keller Williams Realty
WestLoop

Richard Divito
@properties

Laura Mackie
Laura Mackie

Rigoberto Garcia
Grinker & Garcia Real Estate

Timothy M. Salm
Sudler Sotheby's
International Realty

Andrea Serban
Coldwell Banker Residential

Phil Byers
Keller Williams Lincoln Park

Karen P. Breen Elia
RE/MAX Exclusive Properties

Siamak Jahangiri
Mak Realty Group, Inc.

Catherine Steigmann
@properties

Nicholas J. Tufano
@properties

Grazyna Przybysz
North Central Realty, Inc.

Eugene Fu
@properties

Gerald W. Williams
AllPoints Realty Group Inc.

Yigit Sahinoglu
Falcon Living, LLC

Andy M. Shiparski
@properties

Martin Barboza
Chicago Realty Partners, Ltd.

Ivona Kutermankiewicz
Koenig & Strey
GMAC Real Estate

Arden Fowler
@properties

Dejan Cvejic
Century 21 C.P. Realty

Brent Rosenbower
Sudler Sotheby's
International Realty

Jeanne Spurlock
Century 21 Kennedy Ryan, Et Al

Linda Levin
Jameson Real Estate

Janelle Dennis
@properties

Michael J. Hall
Baird & Warner

Elizabeth M. Muscare
Rooney Realty Ltd.

Rita M. Kerins
@properties

Alex D. Zupancic
@properties

Janice A. Smith
@properties

Steven G. Samuels
Bear Kaufman Realty

Ashley P. Carter
Koenig & Strey
GMAC Real Estat

Maureen Murnane
Coldwell Banker Residential

Dana J. Gerstenschlager
@properties

Michael Vrielink
Zip Realty, Inc.

Brad H. Lippitz
Brad Lippitz Real Estate Group

Greg Allen Eldridge
@properties

Amanda J. McMillan
Prudential Preferred Properties

Megan J. Brown
Coldwell Banker Residential

Deborah Thomas
Prudential Preferred Properties

Anya H. Dudzik
Century 21 McMullen

Jeffrey M. Proctor
@properties

Steven E. Graf
@properties

Daniel L. Pape
Hudson Parker Realty

Edward R. Niksich
Bloom Realty

Kathleen Morgan
P.R.S. Associates, Inc.

Dennis R Schroeder
REO Properties

Margie Smigel
MetroPro

Naomi N. Wilkinson
Magellan Realty LLC

Deborah Ryder
First Chicago Real Estate, Inc.

James Lynch, Jr.
Century 21 S.G.R., Inc.

Adam Taylor
The Wilcox Company

Beth K. Wexler
@properties

“I love waking up every day and going to work! I'm blessed with an amazing career and responsibility. I work hard, I play hard, and I'm rewarded in so many ways. I believe in always doing the right thing for my clients, and in life, what comes around goes around.”

Jeanine Wheeler
@properties



Jeanine Wheeler
@properties

Eric Janssen
Chicago Real Estate Resources

Stephanie R. Cutter
Coldwell Banker Residential

Nestor G. Apreda
RE/MAX Forest City

Eudice S. Fogel
Rubloff

Dominic J. Diorio
Novation Realty

Alana J. Golubic
Coldwell Banker Residential

Sophia L. Klopas
Koenig & Strey
GMAC Real Estate

Wayne P. Caplan
Sperry Van Ness

Michael Vesole
@properties

Pamela G. Rueve
Coldwell Banker Residential

Kevin Tatum
RE/MAX Edge

Kathleen Fote-Haraburda
@properties

Patrick Devereux
Coldwell Banker Residential

Tom Leko
Coldwell Banker

Joanne F. Nemerovski
Prudential Preferred Properties

RESIDENTIAL SALES 20 - 29 UNITS

Chezi Rafaeli
Coldwell Banker Residential

Caryn Miller
Zip Realty, Inc.

Deborah S. Wood
Coldwell Banker Residential

Chaz W. Walters
Sudler Sotheby's
International Realty

Lisa Maria McMillan
Frankel, Giles & Associates

Phyllis Smith
Coldwell Banker Leader Realty

Susan Kanter
Rubloff

For information visit
www.BestChoice.us
or call 888.348.1311
Ext. 4000



Ray Zabielski CCIM, RECS
312.283.4065
www.BestChoice.us

FANTASTIC Commissions!

I was first attracted to **Charles Rutenberg Realty** by the fantastic commission arrangement they offer. But that isn't the only advantage. I quickly learned that the company's dedication to the profession and their agents is unmatched. This is just the type of company with which I am proud to be associated. And I really appreciate being able to ask a question and get an immediate response from my managing broker. Even though I work in south Will County, with the internet, fax and the telephone, it is like his office is right next to mine! **Marilyn Horton**



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dollars slip
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deserve . . .
the check
YOU have
earned!



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Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Matt Zivkovic
Chicago Realty Partners, Ltd.

Santiago Valdez
RE/MAX Signature North

Michael Cuevas
Parkvue Realty Corporation

Michael G. Kennelly
Draper & Kramer Residential

Greg J. Viti
Koenig & Strey
GMAC Real Estate

Kathleen Krist-Krueger
Krist-Krueger Realty

Dianne M. Simmons
Supreme Service, Inc.

Robert A. Buhrow
Major Enterprises, Inc.

Judy Howard
Rubloff

Radim Mandel
Coldwell Banker

Patricia Cerny
Baird & Warner

Steven A. Heilig
Baird & Warner

Millie R. Rosenbloom
Baird & Warner

Justin Hesse
Premier Properties LLC

Mark Goldberg
Prudential Preferred Properties

Michael Loizzi
Coldwell Banker Residential

Griselda Chaidez
Su Familia Real Estate

Connie D. Abels, GRI, ABR
RE/MAX NorthCoast Realty

Ken Jungwirth
Rubloff

Daniel J. Merrion
City Point Realty LLC

Bryan D. Eugenio
Coldwell Banker Residential

Dan I. Florian
RE/MAX 1st Class Realty

Mark M. Zipperer
RE/MAX Edge

Harris Ali
RE/MAX 1st Class Realty

Holly Bergren
Sudler Sotheby's
International Realty

Ann Woodward
Coldwell Banker Residential

Christine M. Shepardson
Coldwell Banker Residential

Samuel Tarara
Koenig & Strey
GMAC Real Estate

Eric S. Marcus
ESM Realty

Walter E. Stunard
Rubloff Inc.

John Vodopic
Coldwell Banker Residential

Bill Erdman
Century 21 Kmiecik,
REALTORS®

Anjum Y. Chohan
Mutual Realty LLC

Yehuda C. Cohen
Sudler Sotheby's
International Realty

Robin R. Martin
Robin's Nest Realty, Inc.

Chris Vasilakopoulos
Dream Town Realty

Samantha O'Keefe
@properties

Clifford Glover
Glover Realty, LLC

Marcia P. Badillo
Dream Town Realty

David Olaoye
Coldwell Banker Residential

David H. Mahoney
Jameson Real Estate

Laura E. Topp
Koenig & Strey
GMAC Real Estate

Heather Hillebrand
Dream Town Realty

Eddie Christudhas
@properties

Miriam E. Zeltzman
Urban Search Chicago

Nicholas H. Apostol
Coldwell Banker Residential

Edward M. Schwind
Schwind Realty
& Development

Gaspar Flores
Su Familia Real Estate

Scott D. Sasse
Quest Realty Group

Thomas M. Moran
Prudential Preferred Properties

Faith B. Cade
BMC Realty, Inc.

Donna J. Noble
@properties

Jason L. Pohlonski
@properties

Kimberly Adams
Century 21 Hometown

Vincent A. Scott
Sudler Sotheby's
International Realty

Kristyn Dunn
Coldwell Banker Residential

David L. Nimick
Keller Williams Lincoln Park

Dennis A. Eng
Baird & Warner

Wade P. Marshall
Keller Williams Lincoln Park

Carmen K. Allen
Jameson Real Estate

Anne M. Rodia
Koenig & Strey
GMAC Real Estate

Michael Rosenblum
Koenig & Strey
GMAC Real Estate

Lishelle Bishop
Kaylis Realty LLC

Wendy Valencia
First Home Realty, Inc.

“Avoid macro-economic discussions—stick to the very local issues and master local market statistics to address unwarranted fear. The REALTOR® is supposed to be the trusted advisor—the expert. Offer honest opinions and give clients advice that is appropriate for them, no matter how seemingly painful for all involved.”

Michael Ritchie
@properties



Michael D. Ritchie
@properties

Don Friedman
Realty Chicago

Lynn M. Weekley
@properties

Tatiana M. Rea
@properties

Meldina Dervisevic
Investors Meldina
Realty Group

Burt S. Fujishima
Coldwell Banker

Tim Duquette
Rubloff

Ernesto Vaca
InterMLS, Inc.

Arvraham Kohn
Elrod Realty Group, Inc.

Clare B. Spartz
Keller Williams Lincoln Park

Chelton G. Blackburn
Coldwell Banker Residential

Michael Stack
Keller Williams Lincoln Park
Madeline C. Gerbaulet-Vanasse
MetroPro

Angel Aguilar
RE/MAX Platinum

Diana Munoz
First Home Realty, Inc.

Kevin Dembinsky
Sudler Sotheby's
International Realty

Jamie Connor
Sudler Sotheby's
International Realty

Chester S. Jakala
Telesis Corporation

Lucy Koziowski
Coldwell Banker Residential

Larry W. Anoman
Anoman and Associates

Anthony L. Davis
Davis Realty Group

Caroline Weston
Big Shoulders Realty, LLC

Gregory W. Maurer
Keller Williams
Realty Signature

Thomas Brandt
Keller Williams
Realty Professionals

Luminita M. Ispas
Century 21 S.G.R., Inc.

Natasha L. Motev
Koenig & Strey
GMAC Real Estate

Candi Dias
North Clybourn Group, Inc.

Karl Whittenbarger
@properties

Judith Salazar
First Capital REALTORS®

Oanh N. Vo-Liu
Keller Williams Lincoln Park

Araceli Corral
Assist 2 Sell Sellers & Buyers

Erik L. Jones
Chicago Realty Partners, Ltd

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Juliana Yeager
RE/MAX Edge

Peter Constance
@properties

Salvador E. Gonzalez
ERA Mi Casa Real Estate

Martha M. Corcoran
Century 21 McMullen

Mark J. Nowak
Nowak Realty

Christopher A. Pagano
Coldwell Banker Residential

Juliette M. Davis
Northpoint Realty
& Asset Management

Courtney Welsh
Baird & Warner

Mary J. Parra
Assist 2 Sell Buyers & Sellers

Ann Caron
@properties

Gregory Desmond
Rubloff

Jordan Chalmers
Baird & Warner

Hershie Weingarten
DWA Capital Group
Realty, Inc.

RESIDENTIAL SALES VOLUME \$15 MILLION

Deborah Thomas
Prudential Preferred Properties

Ronda L. Fish
Sudler Sotheby's
International Realty

George Vlasis
George Vlasis Realty

Bessie Alvarez
@properties

Michael Shenfeld
Koenig & Strey
GMAC Real Estate

Linda A. Shaughnessy
Baird & Warner

Dana Berke
Dana Berke

Nick Patterson
Kale Realty

RESIDENTIAL SALES VOLUME \$14 MILLION

Hasani B. Steele
@properties

Edward Hester
Dream Town Realty

Susan Kanter
Rubloff

Ivona Kutermankiewicz
Koenig & Strey
GMAC Real Estate

Karen A. Ranquist
RCR Realty, Inc.

George P. Schultz
@properties

Kathleen Fote-Haraburda
@properties

Phillip L. Buoscio
Buoscio Brokerage Inc.

Mark Ahmad
Coldwell Banker Leader Realty

Patricia M. Rodriguez
Jameson Real Estate

RESIDENTIAL SALES VOLUME \$13 MILLION

Susan A. Miner
Premier Relocation, Inc.

Curt A. Ratcliff
@properties

Rita M. Kerins
@properties

Michael Vesole
@properties

Suzanne Gignilliat
Koenig & Strey
GMAC Real Estate

Richard Divito
@properties

Kimberly Gleeson
Koenig & Strey
GMAC Real Estate

Megan J. Brown
Coldwell Banker Residential

Chris Sears
Keller Williams Lincoln Park

Pamela Miles
Rubloff

Genna C. Hill
@properties

Joseph Thouvenell
P.R.S. Associates, Inc.

Sally A. Crachy
Applebrook Realty, Inc.

RESIDENTIAL SALES VOLUME \$12 MILLION

Sophia L. Klopas
Koenig & Strey
GMAC Real Estate

Jean A. Ward
Chicago Lakefront Properties

Karen P. Breen Elia
RE/MAX Exclusive Properties

Lora L. Perlman
Prudential Preferred Properties

Deborah M. Hess
Sudler Sotheby's
International Realty

Janice A. Smith
@properties

Greg J. Viti
Koenig & Strey
GMAC Real Estate

Nick G. Kluding
Baird & Warner

Donna Shanley
Rubloff

Kathleen Krist-Krueger
Krist-Krueger Realty

Janet Owen
Sudler Sotheby's
International Realty

Y. Alexander Fox
IggysHouse.com Realty, Inc.

Andrena M. Rodgers
Schatz Realty LLC

Eileen Brennan, CRS, GRI
Prudential Preferred Properties

Deborah S. Wood
Coldwell Banker Residential

Catherine Steigmann
@properties

Jason Vondrachek
Quest Realty Group

Thomas M. Moran
Prudential Preferred Properties

Kathleen M. Tannyhill
Baird & Warner

Bob Satawake
Keller Williams Gold Coast



“We continuously reconnected with our agent members and offered opportunities such as complimentary tickets to educational seminars... Doing so built goodwill, strengthened our brand, and established us a trusted developer.”

Alan Lev
Belgravia Realty Group, LLC

RESIDENTIAL SALES VOLUME \$11 MILLION

Rachel L. Krueger
Coldwell Banker Residential

Jeanine Wheeler
@properties

Ken Jungwirth
Rubloff

Patrick J. Ryan
@properties

Jeffrey M. Proctor
@properties

Steven G. Samuels
Bear Kaufman Realty

Stephanie R. Cutter
Coldwell Banker Residential

Gregory Desmond
Rubloff

Eugene Fu
@properties

Daniel J. Merrion
City Point Realty LLC

James Lynch, Jr.
Century 21 S.G.R., Inc.

Jean Jernstedt
Koenig & Strey
GMAC Real Estate

Marie Cabrera
Baird & Warner

Elizabeth M. Muscare
Rooney Realty Ltd.

Pamela Sage
Baird & Warner

Arden Fowler
@properties

Alan D. Lev
Belgravia Realty Group, LLC

Meredith Manni
Koenig & Strey
GMAC Real Estate

Nicholas H. Apostol
Coldwell Banker Residential

Nancy G. Thomas
Koenig & Strey
GMAC Real Estate

Colleen M. Harper
Cacciatore Harper

RESIDENTIAL SALES VOLUME \$10 MILLION

Mark Goldberg
Prudential Preferred Properties

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Sonia D. Madden
Koenig & Strey
GMAC Real Estate

Claudia M. Mendron
Virginia Properties

Daniel L. Pape
Hudson Parker Realty

Andy M. Shiparski
@properties

Eric W. Mundy
The Lake Shore Drive Group

Michael Rosenblum
Koenig & Strey
GMAC Real Estate

Patrick W. McDonough
Jameson Real Estate

Judith Piolet
Rubloff

Judy Howard
Rubloff

Cathy Gibson Fay
Rubloff

Colette Cachey Smithburg
Koenig & Strey
GMAC Real Estate

Janet L. Fitzpatrick
Koenig & Strey
GMAC Real Estate

Yehuda C. Cohen
Sudler Sotheby's
International Realty

John M. McNaughton
Prudential Preferred Properties

Robert C. Sullivan
Urban Search Chicago

Anton Ursini
Rubloff

Kevin Knepp
Keller Williams Realty
West Loop

Jeanne Spurlock
Century 21 Kennedy Ryan, Et Al

Michael D. Ritchie
@properties

Candi Dias
North Clybourn Group, Inc.

Dana L. DiPaquale
Baird & Warner

Tracy Dillard
Koenig & Strey
GMAC Real Estate

RESIDENTIAL SALES VOLUME \$9 MILLION

Brent Rosenbower
Sudler Sotheby's
International Realty

David H. Mahoney
Jameson Real Estate

Cynthia L. Bauer
Sudler Sotheby's
International Realty

Samuel Tarara
Koenig & Strey
GMAC Real Estate

Elizabeth Mallon
@properties

Amanda J. McMillan
Prudential Preferred Properties

Michael Vrielink
Zip Realty Inc

Scott A. Hoskins
CMK Realty

Phyllis Smith
Coldwell Banker Leader Realty

Arcenio Salinas
Crosstown Realty

Phil Byers
Keller Williams Lincoln Park

Richard Mendoza
Bella Properties Chicago Co.

Eric S. Marcus
ESM Realty

Ashley P. Carter
Koenig & Strey
GMAC Real Estate

Lino A. Darchun, CRS, CIPS
Coldwell Banker Residential

Joseph A. McInerney
Buyer's Advantage, Inc.

Anne Victorin
@properties

Michael J. Hall
Baird & Warner

David L. Nimick
Keller Williams Lincoln Park

Jamie Connor
Sudler Sotheby's
International Realty

Wayne P. Caplan
Sperry Van Ness

John W. Mangan
Northside Properties, LLC

Mary E. Bowler
@properties

Stephanie E. Derderian
Keller Williams Gold Coast

Dennis W. Huyck
@properties

RESIDENTIAL SALES VOLUME \$8 MILLION

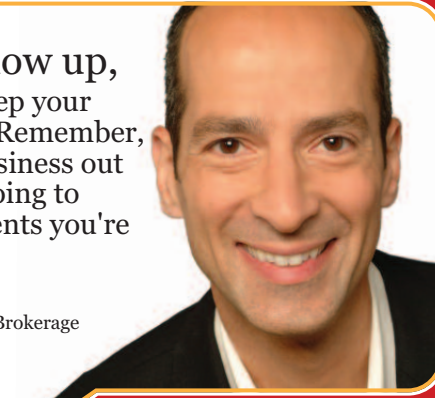
CLisa Maria McMillan
Frankel, Giles & Associates

Suzanne J. Thomas
Rubloff

Dejan Cvejic
Century 21 C.P. Realty

“Follow up, follow up, follow up! And keep your clients fully informed. Remember, there will always be business out there and someone's going to get it, so show your clients you're the best choice.”

Michael Loizzi
Coldwell Banker Residential Brokerage



Michael Loizzi
Coldwell Banker Residential

Justin Hesse
Premier Properties LLC

Oanh N. Vo-Liu
Keller Williams Lincoln Park

Sabina Kontos
First Green Properties

Tom Leko
Coldwell Banker

Azar Katibeh
American Invsco Realty

Lynn M. Weekley
@properties

Joseph M. Siciliano
@properties

Holly Bergren
Sudler Sotheby's
International Realty

Mary Mac Diarmid
Prudential Preferred Properties

Paul A. Gorney
Sudler Sotheby's
International Realty

Karen Field
Koenig & Strey
GMAC Real Estate

Constance Atterbury
Koenig & Strey
GMAC Real Estate

Anne M. Connolly
@properties

Ann Woodward
Coldwell Banker Residential

Kevin C. McIntyre
Emerald Realty Group

Ted Nash
Jameson Real Estate

Emily Smart
Coldwell Banker Residential

Bethanie M. Williams
Joyce & Kerrigan Real Estate

James C. Poulos
REO Plus LLC

Jill Peet Saponaro
Coldwell Banker

Jena Radnay
@properties

Kelly Wong
Coldwell Banker Residential

Mark M. Zipperer
RE/MAX Edge

Elizabeth V. Goodchild
Weichert REALTORS®
Goodchild Homes

Bryan D. Eugenio
Coldwell Banker Residential

Nancy K. Joyce
Koenig & Strey
GMAC Real Estate

Vincent A. Scott
Sudler Sotheby's
International Realty

Wade P. Marshall
Keller Williams Lincoln Park

Alex D. Zupancic
@properties

Brian Ban
Keller Williams Lincoln Square

Rhonda L. Shane
Sudler Sotheby's
International Realty

Kenneth A. Goldberg
Sheldon Good Brokerage, LLC

Tere Proctor
Koenig & Strey
GMAC Real Estate

Fran Goldstein
Prudential Preferred Properties

Kevin Tatum
RE/MAX Edge

Scott D. Sasse
Quest Realty Group

Darragh Landry
Prudential Preferred Properties

Caryn Miller
Zip Realty, Inc.

Chris Vasilakopoulos
Dream Town Realty

Christine M. Shepardson
Coldwell Banker Residential

Tim Duquette
Rubloff

Phyllis R. Hall
Koenig & Strey
GMAC Real Estate

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Patricia Cerny Baird & Warner	Terry Philips Coldwell Banker Residential	Kathleen M. Menighan Prudential Preferred Properties	Mark S. Reitman Redfin Corporation	JoEllen Davis @properties
Cam A. Benson, CRB Coldwell Banker Residential	Juliana Yeager RE/MAX Edge	Julie Mungovan Equity Brokerage Services	Matthew Liss Mark Allen Realty	Shaun P. Moskalik Koenig & Strey GMAC Real Estate
Michelle Browne Rubloff	Miriam E. Zeltzman Urban Search Chicago	Christine Kosiba Prime Properties Realty	Beth Ryan Ryan Realty & Associates, Inc.	Mary Beth Smith Rubloff
Lorne Frank Sudler Sotheby's International Realty	Don Friedman Realty Chicago	Daniel L. Fitzgerald Key 2 Chicago, Inc.	Eric Richards Eric Richards	Mary-Elizabeth Balcarcel Century 21 McMullen
Christina DelGreco Coldwell Banker Residential	Sandra Kite Sudler Sotheby's International Realty	Thomas McCarey @properties	Kristine F. Farra Prudential Preferred Properties	Terri A. McAuley @properties
Nancy Finley Keller Williams Lincoln Park	Janelle Dennis @properties	Katherine L. Chez Coldwell Banker Residential	Deborah Ryder First Chicago Real Estate, Inc.	Carla D. Walker Prudential Preferred Properties
Samantha O'Keefe @properties	Teresa B. Costantini Koenig & Strey GMAC Real Estate	Diane Silverman Urban Search Chicago	Elizabeth August @properties	Vicky D. Keene @properties
Alana J. Golubic Coldwell Banker Residential	Dana J. Gerstenschlager @properties	Greg Alvarado Coldwell Banker Residential	Bradley Parker Rizzo Realty Group, Inc.	Carmen K. Allen Jameson Real Estate
Michael A. Battista Jameson Real Estate	Patricia D. McGuire Jameson Real Estate	Daphne J. McDougall Baird & Warner	Peter Boland @properties	Eric Rojas Rubloff
Marlene St. George, CRS Baird & Warner	Christopher A. Pagano Coldwell Banker Residential	Roberta Brennan Rubloff	Burt S. Fujishima Coldwell Banker	Pam R. Lynch Jameson Real Estate
Jordan Chalmers Baird & Warner	Meladee Hughes Sudler Sotheby's International Realty	Debra Dobbs Koenig & Strey GMAC Real Estate	Lauren Friedman Rubloff	Connie Grunwaldt Baird & Warner
Susan Berman Susan Berman	Anne M. Rodia Koenig & Strey GMAC Real Estate		Siamak Jahangiri Mak Realty Group, Inc.	
Victoria Carton @properties	Thomas Brandt Keller Williams Realty Professionals			
Randie Shapiro Koenig & Strey GMAC Real Estate	Sheldon Salmick Rubloff			
Martha M. Corcoran Century 21 McMullen	Gail Missner Baird & Warner			
Ron Goldstein Rubloff	James F. Sullivan Law Office of James F. Sullivan			
Ann Caron @properties				
Lucy Koziowski Coldwell Banker Residential	RESIDENTIAL SALES VOLUME \$7 MILLION			
Victoria Amoroso Baird & Warner	Kathleen Morgan P.R.S. Associates, Inc.			
Lilian Khattar Koenig & Strey GMAC Real Estate	Matthew L. Shrake Coldwell Banker Residential			
Barbara A. Thouvenell P.R.S. Associates, Inc.	Brent R. Straitiff Triview Property & Investments			
Michael Stack Keller Williams Lincoln Park	Clare B. Spartz Keller Williams Lincoln Park	Mike Paonessa @properties		
Beverly Johnson Beverly Johnson	Brian J. Grossman @properties	Andrea Serban Coldwell Banker Residential	Ronald L. Branch RLB Realty Group, Inc.	Tara Furnari Weichert, REALTORS® First Chicago
Dennis A. Eng Baird & Warner	Douglas E. Smith Prudential Preferred Properties	Kimberly Jones Baird & Warner	Kim Kerbis @properties	Laurie Eisenberg Keller Williams Gold Coast
Jason L. Pohlonski @properties	Beverly M. Fishman Rubloff	Connie Harvey Engel Rubloff	Jeri Dry Baird & Warner	Malgorzata Dudowicz Prudential Preferred Properties

“Right now is a great time for buyers, so I looked at this depressed market as a GREAT opportunity for me to capture first-time home buyers. To adjust to this changing market, I expanded my area of expertise. I became accredited in REO and relocation, and focused more on luxury listings, vacant lots, and learned new neighborhoods in the Chicagoland area.”

Tara Furnari
Weichert REALTORS®
First Chicago



Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Monique Pieron
Rubloff

Sheila Toomey
Coldwell Banker Residential

Michael N. Drommerhausen
Prudential Preferred Properties

Chadwick Duda
Prudential Preferred Properties

Eddie Christudhas
@properties

William P. Adams
Baird & Warner

Dawn Venit, CRS
Koenig & Strey
GMAC Real Estate

Peter Constance
@properties

Sharon O'Hara, ABR
@properties

James Devlin
Keller Williams Gold Coast

Mia Wilkinson
Rubloff

Walter E. Stunard
Rubloff Inc.

Kelly Mead
Coldwell Banker Residential

Susan L. Marsland, gri
Rubloff

Barbara Sapstein
Baird & Warner

Maria L. Castillo
ERA Mi Casa Real Estate

Allen Johnson
Menard Johnson & Associates

Anya H. Dudzik
Century 21 McMullen

Michael A. Stangel
Keller Williams Realty Partners

Jefferey W. Dyra
iTown Realty

Roger M. Lantt
RE/MAX Vision

Brent Stack
@properties

Daryl P. Russell
Williamson Realty

**RESIDENTIAL SALES
VOLUME \$6 MILLION**

Roman Cirignani
Chicago Realty Partners, Ltd.

Judy Pettas
Premier Properties Chicago, Inc.

Steve J. Hobbs
Baird & Warner

Mary Haight
@properties

Kay Mastandrea
Coldwell Banker

Eli J. Schultz
Ideal Location Chicago
RE, LLC

Courtney Welsch
Baird & Warner

Donna J. Noble
@properties

Billie Diamond
@properties

Radim Mandel
Coldwell Banker

Nan B. Vaile
Baird & Warner

Yigit Sahinoglu
Falcon Living, LLC

Desty Bahling
Sudler Sotheby's
International Realty

Harris Ali
RE/MAX 1st Class Realty

Erin M. Ward
Coldwell Banker Residential

Edward M. Schwind
Schwind Realty
& Development

Beth Babcock
Koenig & Strey
GMAC Real Estate

Kenneth P. Dooley
Sudler Sotheby's
International Realty

I.B. Weil
Baird & Warner

Kevin Dembinsky
Sudler Sotheby's
International Realty

Karen Stierwalt
Coldwell Banker Residential

John R. Haagenson
Coldwell Banker Residential

Jennifer J. Vogel
Sudler Sotheby's
International Realty

Melissa A. Edidin
@properties

Steve McEwen
@properties

Karen Fata
@properties

Patrick Cullen
Sudler Sotheby's
International Realty

Austin Bader
Chicago Home Estates, Inc.

Laura Meier
@properties

Gail A. Spreen
Streeterville Properties

Kim Hamburg
Coldwell Banker Residential

Gale Goldstick
Coldwell Banker Residential

Jordan L. Shackelford
@properties

Aneta Zebrowska
Negotiable Realty

Margie Smigel
MetroPro

Joe Green
Coldwell Banker Residential

Graeme Sharrock
CHIREX

Mark Paul
@properties

Caroline Weston
Big Shoulders Realty, LLC

Pat McDaniel-Cohen
Baird & Warner

Alan D. Shultz
Coldwell Banker Residential

Jackie Lafferty
Baird & Warner

Michael J. Rappel
R. Hawthorne Group, Ltd.

Colette Connelly
Prudential Preferred Properties

Helen A. Applegate
Koenig & Strey
GMAC Real Estate

Carol S. Collins
Baird & Warner

Cheryl Turchi-Bussmann
Prairie Shore Properties

Ellen R. Silverman
RE/MAX Vision

Valeria Gubenko
@properties

Joshua J. Krish
Dream Town Realty

Linda M Broznowski
@properties

Steven A. Heilig
Baird & Warner

Jenna L. Smith
Dream Town Realty

Andrew Glatz
Crown Heights Realty

Jane Stahmer
Colfax Realty

Nancy A. Gardner
Coldwell Banker Residential

John B. Robinson
Prudential Preferred Properties

Lisa Resek-Peck
@properties

Mathew J. Boemmel
RE/MAX Exclusive Properties

Armando Chacon
Century 21 S.G.R., Inc.

Nancy Nugent
Prudential Preferred Properties

Janet V. Ecker
Janet V. Ecker
Brokerage/Consultant

Patricia A. Papatheodore
Baird & Warner

Lee D. Cherney
Coldwell Banker Residential

Susan R. Pope
Keller Williams Lincoln Park

“I became an Accredited Buyer Representative in '08, I obtained the experience and training to negotiate price reductions, upgrades, closing terms, “short sales”, foreclosures and more. As a member of the Institute for Luxury Home Marketing, I utilize that group's marketing tools and training to reach the luxury audience, which helped me become a certified Luxury Home Marketing Specialist in '08.”

Steve McEwen, ABR
@properties



Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

William W. Knapp
Lake Shore Drive Realty, Inc.

Julie L. Rand
Baird & Warner

Karina M. Caulfield
Sudler Sotheby's
International Realty

Joseph I. Lee
Royal Crest Realty, Inc.

Robert Darrow
@properties

Irina Diment Ilyinsky
@properties

Chester S. Jakala
Telesis Corporation

James Faircloth
Prudential Preferred Properties

Katherine F. Brennan
Koenig & Strey
GMAC Real Estate

Susan Lawrence
@properties

Sheri Kamikow
Coldwell Banker Residential

Michael J. Frank
Keller Williams Lincoln Park

James A. Konold
Koenig & Strey
GMAC Real Estate

Michelle Martin
@properties

Teri Rabai
@properties

Denise Wilbur
Jameson Real Estate

Linda D. Marcus, CRS
Koenig & Strey
GMAC Real Estate

Beth Repta
@properties

Scott Zelkin
@properties

Heather Hillebrand
Dream Town Realty

Michael S. Kaplan
Dream Town Realty

Maureen Moran
Rubloff

Kimberly Barnett
Prudential Preferred Properties

John Wyman
Coldwell Banker Residential

Janet L. Robertson
Century 21 McMullen

Karl Whittenbarger
@properties

Laura A. Pentecost
@properties

Marcia P. Badillo
Dream Town Realty

Constantine J. Grapsas
Constantine J. Grapsas

Scott R. Foster
RE/MAX Exclusive Properties

Daniel Otto
Sudler Sotheby's
International Realty

Jerry M. Ricordati
Prudential Preferred Properties

Connie D. Abels, GRI, ABR
RE/MAX NorthCoast Realty

Edie R. Swedlow
@properties

Joan Dim
Baird & Warner

Marla Nyberg
Sudler Sotheby's
International Realty

Anna M. Busalacchi
Baird & Warner

Jennifer Y. Liu
Jameson Real Estate

Peter Perlinac
Century 21 Kennedy Ryan, Et Al

David Plotkin
Dream Town Realty

Elizabeth Sidorowicz
RE/MAX Signature

Bernadette Kettwig
The Real Estate Group IL LLC

Elizabeth A. LaTour
Keller Williams Lincoln Park

Erik C. Sachs
RpV Realty

Risa J. Weiss
Prudential Preferred Properties

Moshe Abir
Dream Town Realty

Chris Bauer
Keller Williams Gold Coast

Stacey P. Grossman
Coldwell Banker Residential

RESIDENTIAL SALES VOLUME \$5 MILLION

Marc R. Westmeyer
Real Living Helios Realty

Chuck H. Ginsberg
Solfire Realty LLC

Karin S. Flodin
Jameson Real Estate

Charna Thomas Osmundson
Oz Realty Group

Lisa M. Borelli
Rubloff

Mariana Knittle
@properties

Santiago Moreno
@properties

Victor Elting IV
Coldwell Banker Residential

Chris McComas
@properties

James Miller
RE/MAX Signature

Joseph A. Paradiso
Paradiso Real Estate Services

Monique M. Crossan
Koenig & Strey
GMAC Real Estate

Monique M. Sandberg
Prudential Preferred Properties

William Spencer
Rubloff

Felicia Danisor
Dream Town Realty

Madelaine C. Gerbault-Vanasse
MetroPro

Stacy Karel
@properties

Leo Lopez
State Banc Real Estate Brokera

Anita V. Lynn
ADL Realty

Candace Raines
Coldwell Banker

Christopher Gaggero
@properties

David Olaoye
Coldwell Banker Residential

Tony Iwersen
Prudential Preferred Properties

Eliana Smaglinski
American Invsco Realty

Susan M. Lynch
Monarch Brokerage
& Development Corp.

Mitchell Gardberg
Dream Town Realty

Kathleen C. Moody
@properties

Rusty Schluchter
@properties

Douglas A. Fox
Rubloff

David C. Hall
Coldwell Banker Residential

James C. Buczynski
Real Living Helios Realty

Patricia Regan
RE/MAX City

Heidi S. Anderson
Dwell Inc.

William E. Altier
Koenig & Strey
GMAC Real Estate

Jan Metzler
Sudler Sotheby's
International Realty

Claudia Langman
Real Living Infinity

Vikas Wadhwa
MCH Properties, LLC

Jeffrey M. Kropp
1st Home Group Inc.

Monica Canellis
Rubloff

Jennifer W. Lea
Koenig & Strey
GMAC Real Estate

Marsha Garlovsky
Rubloff Inc.

Mona Jee
Sudler Sotheby's
International Realty

Nancy S. Yockel
Koenig & Strey
GMAC Real Estate

Teak Roloson
Koenig & Strey
GMAC Real Estate

Colleen M. Colombo
Keep It Realty LLC

Kiyoko Binosi
Koenig & Strey
GMAC Real Estate

Hillary Levy
Baird & Warner

Tatiana M. Rea
@properties

Thomas M. Walsh
@properties

Tim J. MacKimm
Prudential Preferred Properties

“Be assertive
and persistent.
Diligence is the
key to success in
today's market!”

Jennifer Liu
The Atland Group
Jameson Real Estate



Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

James Horwath
Prudential Preferred Properties

Elizabeth Bennan
Koenig & Strey
GMAC Real Estate

Shannon Raglin Cecola
Coldwell Banker Residential

Carol Ann Edwards-Nasser
Rubloff

Samantha C. Porter
@properties

Greg C. Joubert
Dream Town Realty

Diana M. Peterson
PMD Realty, L.L.C

Denise M. Bryar
Bryton Realty, LLC

Michael F. Lavorato
NeuProperties LLC

Susan Wagner
Rubloff

Ricardo A. Jimenez
Rubloff

Mark Bazzetta
RE/MAX Edge

Gwen Hughes
Koenig & Strey
GMAC Real Estate

Eric Janssen
Chicago Real Estate Resources

Philip Soto
Jameson Real Estate

Michael Elkow
Koenig & Strey
GMAC Real Estate

Lisa Sanders
Koenig & Strey
GMAC Real Estate

Anthony C. Hanas III
Coldwell Banker Residential

Gina M. Dunning
Baird & Warner

Anna Pesce
Rubloff

Daniel W. Lipton
@properties

Matthew Silver
Rubloff

Craig Easley
@properties

Ro Lebedow
Koenig & Strey
GMAC Real Estate

Douglas D. Horwich
Rubloff

Raymond Barrera
Villarreal Real Estate, Inc.

Stephanie Hochfelder, CRS, ABR
Koenig & Strey
GMAC Real Estate

Verna Stovall
Baird & Warner

Robert Sikkil
@properties

Jessica S. McDonogh
Property Consultants Realty

Michael Cuevas
Parkvue Realty Corporation

Alice G. Jennett
Rubloff

Luminita M. Ispas
Century 21 S.G.R., Inc.

Patricia MacFarland
Rubloff

Norbert Mika
ERA Realife Realty

Joshua KatzRubloff
Phyllis Jacobson, GRI
Coldwell Banker Residential

David Bailey
Baird & Warner

Edith Apostol, GRI, CRS
Coldwell Banker Residential

Anne Laughlin
Coldwell Banker Residential

Jay S. Kuchenbecker
Sudler Sotheby's
International Realty

Alessandra Halliburton
Halli Enterprises LLC

Fevin R. Reyes
RE/MAX 212 Degrees

Kevin Williams
Coldwell Banker Residential

Grazyna Przybysz
North Central Realty, Inc.

Kathleen M. Bock
Coldwell Banker Residential

Amy H. Gelman
MetroPro

Paul C. Vranas
Vranas Properties, Inc.

Purva A. Shah
Baird & Warner

Scott Gilbert

@properties

Leonard F. Benefico
Koenig & Strey
GMAC Real Estate

Becky A. Thompson
Coldwell Banker Residential

Lera Wenger Woodring
Coldwell Banker Residential

Lejla Atic-Cehic
Panther Pro Realty Inc.

James J. Fredian
@properties

Kimberly K. Fielding
The Real Estate Group IL LLC

Marta Sorensen
Baird & Warner

Daniel Welsh
Prudential Preferred Properties

Anthony D. Rouches
@properties

Alice S. Tse
Landmark & Property
Group, Inc.

Ryan C. Wallenfang
Chicago Home Estates, Inc

Alison L. Kahn
Baird & Warner

Minoo Panahi
Coldwell Banker Residential

Catherine Brennan
Sudler Sotheby's
International Realty

Ron J. Knoll
Saffron Realty Group, LLC

Dympna M. Fay-Hart
Century 21 McMullen

Kristin Giamo
Sudler Sotheby's
International Realty

Lidia T. Albanese
Century 21 S.G.R., Inc.

Ian Halpin
Jameson Real Estate

Vera Perner
Coldwell Banker Residential

Kathleen A. Ryan
Opera Realty

Gwen Stark
Koenig & Strey
GMAC Real Estate

Kristin Pniak
Jameson Real Estate

Eric Newman
@properties

Jodi L. Serio
Koenig & Strey
GMAC Real Estate

Nicholas J. Tufano
@properties

Debbie J. Maue
Jameson Real Estate

Julie D. Varones
Rubloff

Larry D. Giddings
@properties

Andre Bennett
Royal Crest Realty, Inc.

Boleslaw Jaronczyk
Goral Real Estate Inc.

Ngocmai Huynh
VNT Realty

Yogev Yedlin
Dream Town Realty

Hugo Rodriguez
RE/MAX Signature North

Sharon S. Sweeney
Rubloff

Allen B. Paul
Sheffield Group, Inc.

Angela Hotca
Century 21 McMullen

“Hosting 2 open houses with good traffic every Sunday and converting buyers. Spend your time every day with 10 percent planning and 90 percent execution.”

Jennifer Laskov
Prudential Preferred Properties



Jennifer A. Laskov
Prudential Preferred Properties

Zoe Carne
Prudential Preferred Properties

Mark Miles
Dream Town Realty

Cecilia M. Kuhlmann
Koenig & Strey
GMAC Real Estate

Mary Ellen Fitzgerald
Fitzgerald Real Estate Inc.

Karen Billups
Karen Billups

Alex Till
Baird & Warner

Scott R. Newman
Newman Realty

Morgan Sage
Keller Williams Lincoln Square

James F. Kramer
Koenig & Strey
GMAC Real Estate

Robin Allotta
Sudler Sotheby's
International Realty

Marsha Fuller
ProCasa Realty, LTD

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Matt Zivkovic
Chicago Realty Partners, Ltd

Curtis E. Hunt
Coldwell Banker Residential

George Selas
Dream Town Realty

Mary Ann Genellie
Rubloff

Michael Kreuser
Sudler Sotheby's
International Realty

David Panozzo
Coldwell Banker Residential

Dan I. Florian
RE/MAX 1st Class Realty

Gayle B. Spruance
Baird & Warner

Susan E. Casty
Sudler Sotheby's
International Realty

Steven C. Genyk
@properties

Dean S. Pissios
@properties

Rebecca M. Farrell
Baird & Warner

Anne Ewasko
Rubloff

John Vodopic
Coldwell Banker Residential

Aglae Velasco
Prudential Preferred Properties

Bill Erdman
Century 21 Kmiecik,
REALTORS®

RESIDENTIAL SALES VOLUME \$4 MILLION

Stephanie Sadoff
@properties

Helen B. Sobel
Baird & Warner

Cindy Risch
@properties

Naseem El-Barbarawi
Keller Williams Lincoln Park

Irene A. Yungerman
Baird & Warner

Kip R. Karl
Koenig & Strey GMAC Real Estate

Jennifer A. Leong
@properties

Jack Stempien
RE/MAX City

Anne Ralston
Koenig & Strey
GMAC Real Estate

Scott Rife
Rubloff

David J. Piché
RE/MAX Signature

Whitney Kretsinger
Koenig & Strey GMAC Real Estate

Patrick G. Santry
Coldwell Banker Residential

Frank J. Mitrlick
Real-Tek Realty

Yelena V. Bernshtam
Continuum Real Estate Brokers

Joseph Nudo
Coldwell Banker

Jason Finn
Baird & Warner

Chandra Rose
Dream Town Realty

Nicholas P. Radakovich
Home Center Realty

Jessica Brunt
@properties

Martin Winefield
@properties

Mary E. Siegan
Prudential Preferred Properties

Laura Gaan Lattin
@properties

Catherine Boyle
Real Living Helios Realty

Ruksana Kazemzadeh
Rubloff

Peggy A. Quinn
Koenig & Strey GMAC Real Estate

Steven B. Connors
@properties

Lindsey Stewart
Rubloff

Cally A. Burkle
Dream Town Realty

Ted J. Mortellaro
Keller Williams Lincoln Park

Linda Lee Tuggle
Urban Search Chicago

James Bachmann
Dream Town Realty

Janet A. Jasmer
Jameson Real Estate

Maria Zajcenko-Varela
Zip Realty Inc

Victor D. Ponto
Island Real Estate Corp.

Alex Z. Sowa
Arc REALTORS®, Inc.

Marla K. Hori
@properties

Larry S. Bernstein
Exit Realty Group

Jenifer L. Domenico
@properties

Ellen Webber
@properties

Ronda Abrams
Coldwell Banker Residential

Janice Weiler-Orenstein
Rubloff

Stephen Somogyi
North Clybourn Group, Inc.

Craig H. Isacson
@properties

Elizabeth Bleeker
Prudential Preferred Properties

Vince Keller
Coldwell Banker

Mark R. Cahan
Mark R. Cahan Realty

CENTURY 21 S.G.R., INC.

Since 1992, CENTURY 21 S.G.R.'s offices have received numerous production awards. Their sales figures are in the very top echelon of CENTURY 21 companies worldwide.

They have consistently received the Quality Service Award, which signifies that over 95% of clients rate their experience with Century 21 S.G.R. as highly positive. These awards are a direct outgrowth of the firm's commitment to always placing the client's interests first.

Of course, the company's success is due to the quality work of its exceptional agents. In the last five years its agents have won numerous Century 21 production awards.

Their exceptional volume of business is a direct result of their hard work & commitment to exceptional client service.

Let Century 21 S.G.R. take you to where you want to go. The power of No. 1.

Congratulations
To All Award Winners



Nancy Suvarnamani
ABR, CIPS, CRB, RSPS, MA
Century21 S.G.R., Inc. President
C.A.R. Past President

South Loop Office

1823 S. Michigan Ave.
Chicago IL 60616
312.326.2121 (O)
312.326.7911 (F)

West Loop Office

1611 W. Madison St.,
Chicago IL 60607
312.455.1322 (O)
312.455.1324 (F)



Lakeview Office

3813 N. Lincoln Ave.,
Chicago IL 60613
312.326.2121 (O)
312.326.7911 (F)

Arlington Hts. Office

1216 E. Central Rd.,
Arlington Heights IL 60005
847.481.0551 (O)
847.481.0440 (F)

Congratulations Top Producers of 2008

Residential Sales by Units & Dollar Volume

Steven T. Acoba Keller Williams Lincoln Park	Ingrid Panico Joseph Real Estate	Mary Jaeger, GRI, CRS Baird & Warner	James T. Morris JMRI Corp	Debra E. Secher Coldwell Banker Residential
Susie J. Pesa ASB Brokerage & Development	Roger A Thompson III Prudential Preferred Properties	Ben Osburn Chicago Home Estates, Inc.	Amy Morro Prudential Preferred Properties	Melissa Govedarica Sergio & Banks
Cheryl Reid Rubloff	Julie A. Chesne, ABR, GRI, CRS JDC Realty, LLC	Kittie Dyer Koenig & Strey GMAC Real Estate	Kelli Johannesen @properties	Joseph Semany Westward Properties
Debra Kaden Prudential Preferred Properties	Nancy Vert Urban Search Corp.	Stuart Iselin Sudler Sotheby's International Realty	Brian P. Callahan Homefront LLC	George Morgan Keller Williams Lincoln Park
Elizabeth Whatley Coldwell Banker Residential	Teri Krieger @properties	Mark A. Pasquesi Pasquesi Realty	Michael Emery Urban Real Estate	Lourdine Sochor Real Living Helios Realty
Robbin R. Frey Prudential Preferred Properties	Vanessa Moses @properties	Donna M. Schwan MetroPro	John D. Openshaw Koenig & Strey GMAC Real Estate	Rose Leversha @properties
Lanae Silvestri Prudential Preferred Properties	Lynn Pufpaf Baird & Warner	Martha Klein Koenig & Strey GMAC Real Estate	Christina Carmody Prudential Preferred Properties	Brian Ruff D'Aprile Realty
Christina Coss Baird & Warner	Santiago Valdez RE/MAX Signature North	Laura Anderson Belgravia Realty Group, LLC	Michael J. Niemiec Sudler Sotheby's International Realty	Nick C. Steffes RE/MAX Vision
Waldemar Smolinski Century 21 McMullen	Stephen Parker MetroPro	Harvey Schaffner Bestbid Realty	Laurie J. Popovich Rubloff	Cynthia L. Rogan Sergio & Banks
Israel Fuentes Home Center Realty	Leslie L. Senne Property Consultants Realty	Al Cacciottolo RE/MAX Select	Mohammed Chowdhury Equity Market Realty Inc.	Nancy B. Weber @properties
Jeffrey Bull MNA Financial	Sue Weeks Rubloff	Renato Tosoc Dream Town Realty	Michael P. Murphy Prairie Shore Properties	Joseph P. Metzger Prudential Preferred Properties
Jason M. O'Beirne Jameson Real Estate	Jeffrey Kerr @properties	Erika M. Chaumontet Dream Town Realty	Patrick J. Schell Keller Williams Lincoln Park	Lori Wyatt Dwell One Realty
Bridget Carroll @properties	Carol A. Dorsey Prudential SourceOne Realty	Sam Zitella Zitella Development Corp.	Jan M. Kupiec Baird & Warner	Terri Buseman Keller Williams Realty West Loop
Gail Sanders-Luckman Coldwell Banker Residential	Janet M. Joseph Rubloff	Margaret Finegan Keller Williams Lincoln Square	Susan M. Dickman Koenig & Strey GMAC Real Estate	John Astorina Keller Williams Realty West Loop
Douglas J. Mulderink Sky High Real Estate Inc.	Lynn M. Reidl Real Living Helios Realty	Dennis Shaffer Baird & Warner	Sherell A. Sands RE/MAX Signature	Bon V. DeRemer Sudler Sotheby's International Realty
Elliot J. Massuda Keller Williams Gold Coast	Jim Humes Coldwell Banker Residential	Stephen J. Bogнар Jr. Koenig & Strey GMAC Real Estate	Danuta Urbikas Prudential Preferred Properties	John Campas Dream Town Realty
Tom Witt Executive Realty Consultants	Adrienne E. Kendrick A. Kendrick Realty	Alexis Eldorado Eldorado Chicago Real Estate	Teresa Szurzynski Executive Home Realty, Inc.	Damaris Matis Koenig & Strey GMAC Real Estate
Scott J. Whelan Sudler Sotheby's International Realty	Ronald Schiller Keller Williams Gold Coast	Cristopher Sua Property Consultants Realty	Carmen Gallucci C. Gallucci Realty, Inc.	Robert J. Safranski Saffron Realty Group, LLC
Jack C. Guest Century 21 McMullen	Phil Staffa Genesis Residential RE Inc.	Marta Kazmierczak Sudler Sotheby's International Realty	Lina Sergie Magellan Realty LLC	Shirley Amico Koenig & Strey GMAC Real Estate
Joseph S. Pasquesi Pasquesi Realty	Jennifer Hoos Keller Williams Lincoln Park	Kenneth Marier Sudler Sotheby's International Realty	Roman Yaremchuk Exit Realty Group	Joan M. Brennock Baird & Warner
William J. Kaye Sudler Sotheby's International Realty	Stephen Harlton Urban Real Estate	Linda Kramer Rubloff	Francoise P. Pierre Coldwell Banker Residential	Charlotte Newberger Rubloff
Sheila E. Day Prelo Realty Group	Mary J. Parra Assist 2 Sell Buyers & Sellers	Mary McCauley Surf Residential Brokerage LTD	Marvin G. Grahm Marvin G. Grahm	Nita L. Snider New West Realty Inc.
Violet D. Sudler Coldwell Banker Residential	Regine J. Wright R. Hawthorne Group, Ltd.	Daniel Vianna @properties	Sandra Kessler Prudential Preferred Properties	Penny Shaw Koenig & Strey GMAC Real Estate
Dorothy Zielinski RE/MAX City	Gary Quateman Near North Realty	Leigh T. Pearson @properties	Ann M. Bauer @properties	Robert Craig Coldwell Banker Residential
James F. Gramata Keller Williams Lincoln Park	Eric Berger Berger & Co.REALTORS® Ltd.	Mary H. O'Connor Coldwell Banker Residential	Robert M. Ghislandi @properties	Jeffery Wendt @properties
Michael Cohen SPECTRUM Real Estate Group, LLC	Linda D. Lee Century 21 McMullen	Frank E. Maguire Baird & Warner	Rigoberto Garcia Grinker & Garcia Real Estate	Tawnya S. McVicker @properties
Donald Tomaska Baird & Warner	Sandra L. Black RE/MAX Signature North	Lindsey C. Schulz @properties	Benjamin Tregoning Coldwell Banker	Nataliya Nedoshytko Cirque Groupe, Inc.
Joyce Wadsworth American Invsco	Michael Walczak @properties		Terry Vogue Koenig & Strey GMAC Real Estate	Stephanie Brimo @properties
Jennifer South Dream Town Realty	Nancy Donley Koenig & Strey GMAC Real Estate		Lindsey Delrahim Jameson Real Estate	
	Julius Dickens Dream Town Realty			

Gregory L. Brooks
Baird & Warner

Beth Gomez
Koenig & Strey
GMAC Real Estate

Susan Crabtree
Baird & Warner

Ronald A. Hollaender
Coldwell Banker Residential

Alishja Ballard
Coldwell Banker Residential

Jennifer A. Medema
Sudler Sotheby's
International Realty

Clifford Glover
Glover Realty, LLC

Nenita C. Dejuris
@properties

Barbara R. Isaacs
Baird & Warner

Mariano D. Rivera
RE/MAX Skyline

Pamela Plotkin
Dream Town Realty

Andrew W. Sohn
Coldwell Banker Residential

Meldina Dervisevic
Investors Meldina
Realty Group

Jo Anne Shapiro
Rubloff

Sybil Martin
Coldwell Banker Residential

Gabriel I. Datcu
Baird & Warner

Eden-Lisa Kay
Coldwell Banker Residential

Jeanne Carava
Rubloff

Penny Bagherpour
Prudential Preferred Properties

Daniel O'Donoghue
Coldwell Banker Residential

Frances Mizzi
Koenig & Strey
GMAC Real Estate

Shannon Long
Mode Realty

Randy Nasatir
Rubloff

Lynn M. Thomas
Prudential Preferred Properties

Susan M. Wooten
Koenig & Strey
GMAC Real Estate

Kathryn L. Anderson
Sudler Sotheby's
International Realty

Todd S. Szwajkowski
Keller Williams Lincoln Park

Jennifer Johnson
@properties

Nicholas Pissios
@properties

Eva Lakomic
Prudential Preferred Properties

G. Marie Leaner
Keller Williams Gold Coast

Jovanny Canals
RE/MAX City

Sheila Starr
Baird & Warner

Laura A. Rango
@properties

Melanie R. Glick
@properties

Tristan Slemmons
@properties

Tim Stassi
Dwell One Realty

Jason Mrozik
Sudler Sotheby's
International Realty

William M. Wetzel
Prudential Preferred Properties

Robert Bialkowski
Rubloff

Kristyn Dunn
Coldwell Banker Residential

Brett C. Huelat
@properties

Gregory M. Wilson
Amalgamated Real Estate

Linda S. Kramer
Koenig & Strey
GMAC Real Estate

Richard J. Anselmo
Jameson Real Estate

Barbara Gembala
RE/MAX Select

Marna Spizz
Marna Spizz, Broker

Maura J. Vrabel
Coldwell Banker Residential

Rosalie Vitale
Baird & Warner

Leigh Marcus
Keller Williams Lincoln Park

Julie E. Siragusa
Koenig & Strey
GMAC Real Estate

Craig Masur
Prudential Preferred Properties

Stephen E. Carter
R. Hawthorne Group, Ltd.

Michael Busking
The Kuehl Group Inc.

Molly Johnson
Coldwell Banker Residential

Heather L. Winter
Dream Town Realty



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Event Highlights

2008 Sales Awards & Networking Event

March 12, 2009 - Hotel Sofitel, Chicago

Chicago's 2008 Top Producers Honored

"2008 provided a unique opportunity, and that was the opportunity to hustle," said Iris Ade, Prudential Preferred Properties, platinum award recipient, at the 2008 Sales Awards. More than 400 attendees joined us for the newly revamped networking event on March 12, 2009, at the Sofitel Hotel.

The Sales Awards & Networking Event returned after a two-year hiatus with a bang. Top Producers from 2008 provided their words of wisdom to "Thrive in '09." A common theme emerged from their comments: Get back to basics. As Barbara

O'Connor, Koenig & Strey GMAC Real Estate, gold award recipient said, "I went back to basics and got in touch with past clients I had lost touch with. I made sure people did not look at me as just a listing agent."

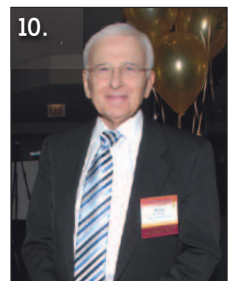
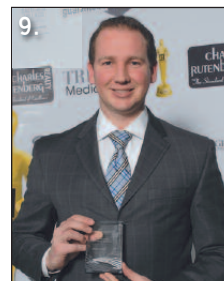
"My advice for success in 2009 is to concentrate on the little things you can do to for your clients. Send that quick e-mail regarding your weekend showings, call them at least once a week to check in, let them know you care," said Colin Hebson, @properties, gold award recipient.

For more advice from 2008 Top Producers, and a complete list of Top Producers turn to our special Sales Awards Section on page 20. **CR**



2008 Sales Awards Cocktail Party

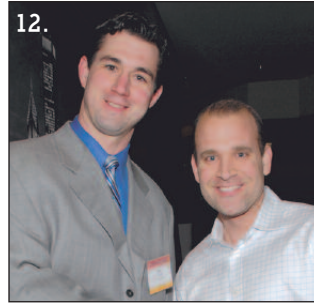
1. Colin Hebson, Steve Graf, and Joe Siciliano of @properties; 2. Aaron Gitler, Kiki Calumet, Neena Vlamis, Matt Grasso, and Alicia Hyland, of A and N Mortgage; 3. Art Callazo, Koenig & Strey GMAC Real Estate; 4. Linda Broznowski, Jeanine Wheeler, and Katie Fote of @properties; 5. Dianne Simmons, Supreme Service, Inc.; 6. Gilda Amini and Azar Katibeh, American Invsco Realty; 7. Deborah Thomas, Prudential Preferred Properties and Michael Murphy, Prairie Shore Properties; 8. Mike Rozmus, Lukic & Company Realty, Dan McKillop, Steve Lukic, Lukic & Company Realty, and Nick Lukic; 9. Rookie of the Year for Chicago Central Units, Jared Dunn, Dream Town Realty; 10. Royal Fisher, Belgravia Realty Group; 11. Jerome Wade, Wade Realty Group, Rita Glass, Keller Williams C.C.G., and Montell Burnette, Keller Williams; 12. Jeff Dyra and Joe DeMarco of iTown Realty; 13. Dick Gribble, Jeffrey (JT) Seger, Cheryl Turchi-Bussman, Michael Murphy, and Wesley Smith of Prairie Shore Properties; 14. Juliana Yeager and Benjamin Yeager of RE/MAX Edge; 15. 2009 C.A.R. Treasurer and Sales Award Committee Chair Mabel Guzman, Century 21 S.G.R., Inc. and 2009 Vice Chair Amy Setlich, New West Realty, Inc.; 16. Brad Boden, A and N Mortgage; 17. Millie Rosenbloom, Baird & Warner; 18. Mark Zipperer, RE/MAX Edge; 19. Monique Sandberg and Rick Sobin of Prudential Preferred Properties; 20. Roger Lautt, Michael Michalak, Nick Steffes of RE/MAX Vision and Jeff Metz of RE/MAX Northern Illinois and others gather around to watch the evening's program; 21. Neeti Arndt and Lynn Reidl of Real Living Helios Realty; 22. Lisa Madonia and Beth Wexner of @properties; 23. Joanne Nemerovski and Francesca Rose of Prudential Preferred Properties; 24. Tricia Fox and Laurie Eisenberg of Keller Williams Gold Coast; 25. Larry Bernstein of Exit Realty Illinois; 26. Liane Luckett of Home Warranty of America; 27. Iris Ade of Prudential Preferred Properties; 28. Tracy Campagna-Barnes and JD Cortese of Guaranteed Rate; 29. Jennifer Ames of Coldwell Banker Residential; 30. Linda O'Donnell and Rob Rhett of RE/MAX Signature; 31. Ayoub Rabah of Great Street Properties.



Event Highlights

2008 Sales Awards & Networking Event

March 12, 2009 - Hotel Sofitel, Chicago



2008 Top Producers by Neighborhood

Dollar Volume Sold

- | | | | |
|--|--|--|---|
| 8001 Connie Abels
RE/MAX NorthCoast Realty | 8028 Ralph Oliva
Coldwell Banker Residential | 8052 Edward R. Nicksich
Bloom Realty | 8068 Constantine Grapsas
Constantine J. Grapsas |
| 8002 Phyllis Smith
Coldwell Banker Leader Realty | 8029 Irma Pulido
Mansion View Real Estate Inc. | 8053 Risa Williams
Risa M. Williams | 8069 Erik Sachs
RpV Realty |
| 8003 Richard Mendoza
Bella Properties Chicago Co. | 8030 Judith Salazar
First Capital REALTORS® | 8054 Risa Williams
Risa M. Williams | 8070 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8004 Barbara O'Connor
Koenig & Strey GMAC Real Estate | 8031 Phillip Buoscio
Buoscio Brokerage Inc. | 8055 Rigoberto Garcia
Grinker & Garcia Real Estate | 8071 Mary Jane Alagheband
CRG Realty, LLC |
| 8005 Mario Greco
Rubloff | 8032 Michael Holtorf
Equity Brokerage Services | 8056 Al Cacciottolo
RE/MAX Select | 8072 Kathleen Morgan
P.R.S. Associates, Inc. |
| 8006 Jeffrey Lowe
Century 21 Sussex & Reilly | 8033 Ralph Oliva
Coldwell Banker Residential | 8057 Ayoub Rabah
Great Street Properties, Inc. | 8073 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8007 Jennifer Ames
Coldwell Banker Residential | 8034 Chester Jakala
Tesis Corporation | 8058 Lejla Atic-Cehic
Panther Pro Realty Inc. | 8074 Michele DiLiberto
New West Realty Inc. |
| 8008 Iris Ade
Prudential Preferred Properties | 8035 Michael Holtorf
Equity Brokerage Services | 8059 Armando Chacon
Century 21 S.G.R., Inc. | 8075 Mary Ellen Fitzgerald
Fitzgerald Real Estate Inc. |
| 8009 Mary-Elizabeth Balcarcel
Century 21 McMullen | 8036 Michael Kennelly
Draper & Kramer Residential | 8060 Jennifer Liu
Jameson Real Estate | 8076 Cecille Plurad
First Chicago Real Estate, Inc. |
| 8010 Dymrna Fay-Hart
Century 21 McMullen | 8037 Lateefah Neal
NTS Realty Group, LLC | 8061 Constantine Grapsas
Constantine J. Grapsas | 8077 Maureen Murnane
Coldwell Banker Residential |
| 8011 Garrison Benson
Garrison Partners | 8038 Roy Kessel
Fairway Real Estate Inc. | 8062 Mariam Harpur
Macon Realty LLC | CR |
| 8012 Martha Corcoran
Century 21 McMullen | 8039 Robert Sullivan
Urban Search Chicago | 8063 Arthur Cirignani
Chicago Realty Partners, Ltd. | |
| 8013 Nancy Wilson
Baird & Warner | 8040 Patricia Iniguez
Koenig & Strey GMAC Real Estate | 8064 Julie Anderson
RE/MAX Select | |
| 8014 Barbara O'Connor
Koenig & Strey GMAC Real Estate | 8041 Jeanne Spurlock
Century 21 Kennedy Ryan, Et Al. | | |
| 8015 Janet Robertson
Century 21 McMullen | 8042 Hasani Steele
@properties | | |
| 8016 Mario Greco
Rubloff | 8043 Michelle Browne
Rubloff | | |
| 8017 Melanie Giglio
Sergio & Banks | 8044 Joseph Liberti
Vision Group Realty Marketing LLC | | |
| 8018 Grace Sergio
Sergio & Banks | 8045 Ayoub Rabah
Great Street Properties, Inc. | | |
| 8019 Daniel Mirea
Century 21 Hometown | 8046 Arthur Cirignani
Chicago Realty Partners, Ltd. | | |
| 8020 Lejla Atic-Cehic
Panther Pro Realty Inc. | 8047 TIE
Christopher M. Davis
Finders Plus Real Estate | | |
| 8021 Gale Goldstick
Coldwell Banker Residential | and David Olaoye
Coldwell Banker Residential | | |
| 8022 David Wolf
@properties | 8048 Fred J. Levy
Coldwell Banker Residential | | |
| 8023 Karen Biazar
North Clybourn Group, Inc. | 8049 Sonya K. Lea
Rubloff | | |
| 8024 Karen Biazar
North Clybourn Group, Inc. | 8050 Barbara Nealon
AMS Realty Inc. | 8065 Maria Castillo
ERA Mi Casa Real Estate | |
| 8025 Arthur Cirignani
Chicago Realty Partners, Ltd. | 8050 June Webb
AMS Realty Inc. | 8066 Arthur Cirignani
Chicago Realty Partners, Ltd. | |
| 8026 Clifford Glover
Glover Realty, LLC | 8051 Rigoberto Garcia
Grinker & Garcia Real Estate | 8067 Justin Hesse
Premier Properties LLC | |
| 8027 Miguel Lopez
Mansion View Real Estate Inc. | | | |

“Hard work. Nothing replaces hard work in this industry. I contacted all my past clients and made them aware I was still in the business and interested in helping them or anyone they know with their next real estate transaction. Love what you do.”

Maria Castillo
ERA Mi Casa Real Estate



2008 Top Producers by Neighborhood

Total Units Sold

- | | | | |
|--|--|--|--|
| 8001 Connie Abels
RE/MAX NorthCoast Realty | 8028 Ralph Oliva
Coldwell Banker Residential | 8047 Joseph Thouvenell
P.R.S. Associates, Inc. | 8066 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8002 Phyllis Smith
Coldwell Banker Leader Realty | 8029 Irma Pulido
Mansion View Real Estate Inc. | 8048 Fred Levy
Coldwell Banker Residential | 8067 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8003 Richard Mendoza
Bella Properties Chicago Co. | 8030 Judith Salazar
First Capital REALTORS® | 8049 Sally Crachy
Applebrook Realty, Inc. | 8068 Constantine Grapsas
Constantine J. Grapsas |
| 8004 Barbara O'Connor
Koenig & Strey GMAC Real Estate | 8031 Phillip Buoscio
Buoscio Brokerage Inc. | 8050 Oscar Delgado
In-House Realty | 8069 Erik Sachs
RpV Realty |
| 8005 Jeffrey Lowe
Century 21 Sussex & Reilly | 8032 Michael Holtorf
Equity Brokerage Services | 8051 Rigoberto Garcia
Grinker & Garcia Real Estate | 8070 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8006 Jeffrey Lowe
Century 21 Sussex & Reilly | 8033 Ralph Oliva
Coldwell Banker Residential | 8052 Edward Niksich
Bloom Realty | 8071 Mary Jane Alagheband
CRG Realty, LLC |
| 8007 Mario Greco
Rubloff | 8034 Chester Jakala
Telesis Corporation | 8053 Arthur Cirignani
Chicago Realty Partners, Ltd. | 8072 Kathleen Morgan
P.R.S. Associates, Inc. |
| 8008 Michael Holtorf
Equity Brokerage Services | 8035 Michael Holtorf
Equity Brokerage Services | 8054 Timothy Blomquist
The Lake Shore Drive Group | 8073 Arthur Cirignani
Chicago Realty Partners, Ltd. |
| 8009 Jack Guest
Century 21 McMullen | 8036 Michael Kennelly
Draper & Kramer Residential | 8055 Rigoberto Garcia
Grinker & Garcia Real Estate | 8074 Larry Anoman
Anoman and Associates |
| 8010 Dymrna Fay-Hart
Century 21 McMullen | 8037 Constantine Grapsas
Constantine J. Grapsas | 8056 Al Cacciottolo
RE/MAX Select | 8075 Sally Crachy
Applebrook Realty, Inc. |
| 8011 Garrison Benson
Garrison Partners | 8038 Roy Kessel
Fairway Real Estate Inc. | 8057 Ayoub Rabah
Great Street Properties, Inc. | 8076 Cecille Plurad
First Chicago Real Estate, Inc. |
| 8012 Martha Corcoran
Century 21 McMullen | 8039 Madelaine Gerbaulet-Vanasse
MetroPro | 8058 Lejla Atic-Cehic
Panther Pro Realty Inc. | 8077 Wayne Caplan
Sperry Van Ness |
| 8013 Nancy Wilson
Baird & Warner | | | |
| 8014 Barbara O'Connor
Koenig & Strey GMAC Real Estate | | | |
| 8015 Steve Lukic
Lukic and Company | | | |
| 8016 Anthony Madonia
@properties | | | |
| 8017 Melanie Giglio
Sergio & Banks | | | |
| 8018 Grace Sergio
Sergio & Banks | | | |
| 8019 Daniel Mirea
Century 21 Hometown | | | |
| 8020 Lejla Atic-Cehic
Panther Pro Realty Inc. | | | |
| 8021 Mark Cohen
Coldwell Banker Residential | | | |
| 8022 Brant Booker
Jameson Real Estate | | | |
| 8023 Arthur Cirignani
Chicago Realty Partners, Ltd. | | | |
| 8024 Karen Biazar
North Clybourn Group, Inc. | | | |
| 8025 Arthur Cirignani
Chicago Realty Partners, Ltd. | | | |
| 8026 Linda O'Donnell
RE/MAX Signature | | | |
| 8027 Miguel Lopez
Mansion View Real Estate Inc. | | | |
| | 8040 Erik Sachs
RpV Realty | 8059 Irene Leung
Prolink Realty | |
| | 8041 Miriam Zeltzman
Urban Search Chicago | 8060 Jennifer Liu
Jameson Real Estate | |
| | 8042 Hasani Steele
@properties | 8061 Constantine Grapsas
Constantine J. Grapsas | |
| | 8043 Erik Sachs
RpV Realty | 8062 Salvador Gonzalez
ERA Mi Casa Real Estate | |
| | 8044 Gary Weglarz
Applebrook Realty, Inc. | 8063 Arthur Cirignani
Chicago Realty Partners, Ltd. | |
| | 8045 Ayoub Rabah
Great Street Properties, Inc. | 8064 Julie Anderson
RE/MAX Select | |
| | 8046 Ayoub Rabah
Great Street Properties, Inc. | 8065 Maria Castillo
ERA Mi Casa Real Estate | |

“RpV utilized its knowledge base in construction, condo conversion marketing and buyer representation to target lower price point deals with higher volume.”

Erik Sachs
RpV Realty LLC



CR

C.A.R. Top Producers Tips to Thrive in '09

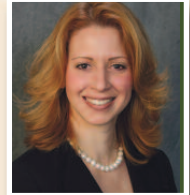
“Turned up specific marketing and focused on niche groups that identify with myself and my team.”

James Bachmann
Dream Town Realty



“Positive attitude, strong follow through, cooperation with sellers and buyers, realistic listing prices & sale offers and putting the client first!”

Morgan Sage
Keller Williams Lincoln Square



“Follow up! Follow up! Follow up!”
Jefferey Dyra
iTown Realty

“I kept educating myself on local market statistics, neighborhoods and the current inventory. ...You never know when a potential client is ‘interviewing’ you.”

Jim Buczynski
Real Living Helios Realty



“I kept up-to-date with current market statistics as well as information on the national economy. I feel we can never educate ourselves or our clients enough.”

Emily Smart
Coldwell Banker - Halsted Office

“More personalization—phone calls instead of e-mails. Alerting sellers to the fact that negotiations will be long and difficult. Keeping personalities out of the deal.”

Mary Quincannon
@properties



“Put your clients’ interests before your own. When they sense the honesty, integrity and caring in your work, your clients, their friends and their family will be your clients forever!”

Azar Katibeh
American Invsco Realty



“Answering my phone and returning phone calls and e-mails as soon as possible. Back to basics. Service! This is the core to all business.”

Frank Mitrick
Real-Tek Realty

“Seek out buyers and investors, prepare them to purchase short sales and foreclosures.”

Arcenio Salinas
Crosstown Realty



“Attending community meetings was a great way to network. It's great to let the entire community know you care, and you are there to help with their real estate needs.”

Steve Lukic
Lukic and Company Realty



“Look forward to greater opportunities in 2009. Diminishing interest rates and the recent government incentives will drive more buyers to market. Be patient!”

Victoria Carton
@properties



“I stuck to my system of writing better blog posts, writing Internet ads and working open houses. Another area of improvement was to increase the quality of my listing presentation and overall marketing.”

Eric Rojas
Rubloff

“Last year, more than ever, clients needed a REALTOR® that they could truly trust. Positioning myself as an expert in the market was the key to my success.”

Jill Hare
Jameson Real Estate



“I tried to capture at least one piece of business or deal from everything I did whether it be a listing, buyer sale, open house, postcard or special advertisement.”

Laura Topp
Koenig & Strey
GMAC Real Estate



“Creating systems, continuing to learn about the market, working hard, and building up a loyal client base are all things necessary for success.”

Lee Cherney
Coldwell Banker
Residential Brokerage



“Our consumer was much more technology saavy than ever before. I found that by increasing my internet presence and pushing out more eCampaign's, I was able to market my listings more effectively and find buyers which would not have been found through just the MLS.”

Risa Weiss
Prudential Preferred Properties

“Be the agent that you would trust working with.”

Amanda McMillan
Prudential Preferred Properties



Sales Awards Speeches

“With 2008 having come and gone, I wish I could forget it. However, in reflecting what changes I had to make, I have come to realize my attitude was the same as it was when I began in this business - Do not give up, persevere, keep upbeat, think positive thoughts, be thankful for all the good things, and people have it a lot worse.

Back to Basics

The biggest change was diversification. When I first started real estate, when the listings were not selling, I worked with buyers. I

became complacent with my listings and dealt more with sellers. I also learned about different loans so that I had right lenders for different scenarios.

I went back to basics and got in touch with past clients I had lost touch with. I made sure people did not look at me as just a listing agent. I have gotten to know bankers.

My goal in 2009 is to continue to learn as much as I can, get my name out to as many people and stress the importance of an experienced agent.”

Gold Award Recipient

Barbara O'Connor, Koenig & Strey GMAC Real Estate



“I believe that technology and the use of repetitive systems helped me reach my goals in 2008.

During these hard times I started focusing more on the little things again. I started sending weekly updates to all my clients and giving them instant feedback after I left each showing. This helped build my relationships with my existing clients and also helped grow my referral clientele. This was also a great way to help me stay organized.

Creating Systems

We also revised how our team handled listings, buyers, EVERYTHING! Creating these systems helped all of

our daily to-do's flow smoothly. We stepped up our game one notch further by designing additional marketing materials for our current listings and future listing presentations.

My advice for success in 2009 is to concentrate on the little things you can do to for your clients. Send that quick e-mail regarding your weekend showings, call them at least once a week to check in, let them know you care.”

Gold Award Recipient

Colin Hebson, DiVito+Hebson Group, @properties

Hustle!

“My success in 2008 resulted from work in all the traditional marketing areas of show and tell, with particular attention to customer service and pricing. It did not matter if the buyer was my client or another agent's. To do the deal I had to rise to another level of

sophistication in product presentation that included a through knowledge of the chosen property, community and competitive properties.

The issue of product pricing in a volatile real estate market meant continual price evaluations. All buyers want a deal and all sellers want a profit. Finding the balance required constant market evaluation.

Success in 2009 will require better planning. Agents will have to reacquaint themselves with their market, building-by-building, unit-by-unit. The financial market has affected all of real estate. Determine what changes occurred in your market and who are now the prospective buyers. Stay connected to your market by increasing your Internet presence and communication options. My most recent deal this year required a lot of text messaging with my client, the seller, to come to a meeting of the minds to get the deal done. And, yes, I am now on Facebook and my listings are on YouTube.

Set three big goals that will help you accomplish your annual goal. Expect to be successful this year and find a way to get it done. With all the bad news accentuate the positive news. And finally connect with other professionals in real estate and other professions to share ideas and stay fresh.”

Platinum Award Recipient

Iris Ade, Prudential Preferred Properties



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